

Choice Income

Product Disclosure Statement

1 April 2023



3.06 million Australians trust us to look after \$274 billion¹ of their retirement savings.

With our history of strong long-term returns² for our Balanced option and member-first approach, we can help you achieve your best financial position in retirement.

¹ As at 31 December 2022.

² AustralianSuper Balanced investment option compared to the SuperRatings Pension Fund Crediting Rate Survey – SRP50 Balanced (60–76) Index to 31 December 2022. Investment returns are not guaranteed. Past performance is not a reliable indicator of future returns.

About this Product Disclosure Statement

This Product Disclosure Statement (PDS) is a summary of significant information and contains a number of references to important information. You should consider this information before making a decision about the product. The information is current as at the date of publication, but may change frequently. Information contained in this PDS that is not materially adverse may change from time to time and will be made available online at australiansuper.com/pds. A paper or electronic copy of the updated changes will be made available on request at no extra charge. This PDS provides general information only and doesn't take into account your personal objectives, financial situation or needs. You should obtain financial advice tailored to your personal circumstances.

In this guide

This guide tells you everything you need to know about Choice Income. It doesn't include details about Transition to Retirement (TTR) Income. For those details, please refer to the *TTR Income Product Disclosure Statement* at australiansuper.com/pds

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Other information

A Target Market Determination (TMD) is a document that outlines the target market a product has been designed for. Find the TMDs at australiansuper.com/tmd

You can find important information, including our Retirement Income Strategy Summary, Trust Deed, Annual Report and remuneration for executive officers, at australiansuper.com



1. The basics

The benefits of Choice Income

We want you to enjoy your retirement, not worry about where your money will come from. That's why we created Choice Income – an account-based pension designed to give you a regular and flexible income in retirement.

Keeping your money invested in a Choice Income account offers a range of benefits:

- ✓ set up your account quickly with Smart Default with the flexibility to change your investments and payments later (see page 12)
- ✓ a regular income paid into your bank account
- ✓ access additional money whenever you need it
- ✓ tax-free investment returns
- ✓ tax-free income payments (from age 60)
- ✓ grow your savings, because your account stays invested
- ✓ you may be eligible for a Balance Booster payment when you transfer your balance from an AustralianSuper super or TTR Income account (see pages 8 and 9)
- ✓ regular payments on top of the Government Age Pension (if you receive it).



Find out more about Choice Income at australiansuper.com/ChoiceIncome



How Choice Income works

Your Choice Income account will give you a regular income and you can set it up to suit your needs.

But your money isn't locked away. You can withdraw extra money, such as to pay for bills, holidays or other big ticket items.

When you reach preservation age and retire (or turn 60 and stop working for an employer, or turn 65), you can open a Choice Income account to access some of your super when you need it and leave the rest invested. To do this you need to transfer some or all of your super into a new Choice Income account.

Here's how it works

1

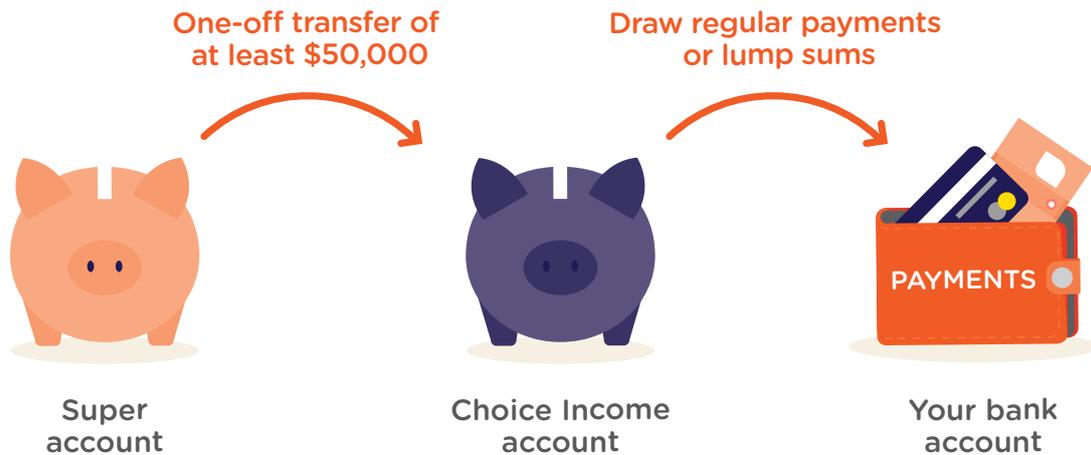
Transfer all or some funds from your super account to open your Choice Income account. Once opened, you can't add more money by law.

2

Draw regular payments or lump sums from your Choice Income account. Payments are tax free once you turn 60.

3

You can change your payment and investment options anytime, while your Choice Income balance remains invested and investment returns are tax free.



Who is eligible for a Choice Income account?

To open a Choice Income account you'll need to rollover at least \$50,000 from your super account, which you already have with AustralianSuper or another super fund. You'll also need to have met a condition of release. See the When you can start section on page 7.

Only money in super can be used to start a Choice Income account, so any other money you would like to have in your Choice Income account needs to be added to your super first. For more information about eligibility to open a super account, or to add to super, please download the fact sheet on *Add to your super and retire with more* at australiansuper.com/ContributionLimits

When you can start

You can open a Choice Income account when:

- you reach your preservation age (see table below) and have permanently retired
- you've stopped working for an employer on or after turning 60, or
- you've turned 65 (even if you're still working).

You may be able to open an account if you're over 18 and can access an 'unrestricted non-preserved' component of your super. You may also be able to access your super because you're totally and permanently disabled. Call **1300 300 273** or visit australiansuper.com/AccessSuper for more information about these situations.

Your preservation age

| If you were born... | You can access your super at... |
|----------------------------|---------------------------------|
| Before 1 July 1960 | 55 |
| 1 July 1960 – 30 June 1961 | 56 |
| 1 July 1961 – 30 June 1962 | 57 |
| 1 July 1962 – 30 June 1963 | 58 |
| 1 July 1963 – 30 June 1964 | 59 |
| 1 July 1964 or after | 60 |

To open a Choice Income account you need to be an Australian citizen/permanent resident, a New Zealand citizen or hold an eligible retirement visa.

How much you need to open a Choice Income account

You need to have a minimum balance of \$50,000.

Combine your super before you open your account

Once you've opened a Choice Income account, by law, you can't add more money to it.

If you have more than one super fund you're planning to transfer from to start your Choice Income account, it may be a good idea to combine all your super accounts into an AustralianSuper super account before you apply for Choice Income, so you have all your money in one place.

If you choose not to combine your funds into a single super account first, your funds will only be invested once all of your money is received by us. In other words, your Choice Income account can only start once your last rollover is received. There will be no investment returns during the time between the first and last rollover arriving. If you consolidate your funds into a super account first, each will be invested from the date they are received.

If you wish to claim a tax deduction for personal super contributions, you must lodge a notice of intent to claim a tax deduction with your super fund, before you combine your super.

Before making a decision to combine your super accounts, consider any fees or charges that may apply, and the effect a transfer may have on benefits, such as insurance cover with your super fund. You can also search for any lost super you may have through your online account at australiansuper.com/login

How much you can transfer into a Choice Income account

The government limits how much of your super you can transfer into a 'retirement phase' account (like Choice Income). This limit is known as the 'transfer balance cap'. The cap:

- includes the total amount transferred from any superannuation account to any of your retirement income accounts (including your AustralianSuper Balance Booster, if you receive one), and
- is managed by the Australian Taxation Office (ATO), so it includes money across any superannuation fund, including defined benefit schemes.

From 1 July 2021, every individual has their own personal transfer balance cap of between \$1.6 and \$1.7 million, depending on their circumstances.

The transfer balance cap is:

- \$1.7 million if you've never held a retirement phase account before 1 July 2021, or
- \$1.6 million if you've already reached or exceeded the \$1.6 million cap before 1 July 2021, or
- between \$1.6 and \$1.7 million, if you've held a retirement phase account before 1 July 2021.

If you need to know about the status of your personal transfer balance cap, you can check your myGov account or contact the ATO directly. AustralianSuper is not able to provide this information.

You'll need to reduce the amount you have in your retirement income account(s) if you exceed the cap, by either withdrawing the excess amount or transferring it back into a super account. The ATO will send a notice to you and to AustralianSuper with instructions and we'll also write to you about your options. If you don't take any action or we don't hear from you, the excess amount will be transferred automatically to either your AustralianSuper super account or (if you don't have one) a new account will be created for you.

You may incur tax penalties on your excess amount for the time it is there and any earnings on amounts that are returned to a super account will be taxed.

Keeping your insurance

If you want to keep your insurance cover, you'll need to maintain a super account with enough money in it to pay for the cost of insurance. To find out more about super accounts, please read the relevant super PDS at australiansuper.com/pds

There are a range of reasons that your insurance cover could stop. For a list of events that may make cover stop, read the When cover stops section in our *Insurance in your super* guide at australiansuper.com/InsuranceGuide

Balance Booster

What is Balance Booster?

When you move your AustralianSuper super account or TTR Income account to a Choice Income account, you could be eligible to receive an additional credit to your account balance (a Balance Booster).

How does it work?

Balance Booster is actually a tax saving. If you meet the eligibility requirements and a tax saving is available to AustralianSuper, we'll pass this tax saving on to you.

When you have a super account or TTR Income account, AustralianSuper sets money aside to pay for future capital gains tax when investment assets are sold.

When you move from a super or TTR Income account to a Choice Income account, your balance is transferred to a tax-free environment and you could be eligible to receive an additional credit to your account balance (a Balance Booster) from the money that was set aside.

The Balance Booster will be different for each investment option and will reduce to zero for an investment option that is in a loss position. The accrued amount may also reduce to zero after switches between options.

If you are invested in more than one investment option and only one is in a loss position, you could still be eligible for the other investment options that are in a gain position. There is also a clawback provision (see page 10 for more details).

Who is eligible for the Balance Booster?

You may be eligible for a Balance Booster payment if a tax saving is available to AustralianSuper and:

- you move your existing AustralianSuper super account or TTR Income account to a Choice Income account, and
- you've been a super or TTR Income member for a full calendar month or more, and



Super account or TTR Income account



Choice Income account



Full calendar month or more

- you're invested in one of these investment options:



High Growth



Balanced



Socially Aware



Indexed Diversified



Conservative Balanced



Stable



Australian Shares



International Shares

You don't need to apply for Balance Booster - it's automatically assessed when you move to a Choice Income account. If eligible, payments are credited the day your Choice Income account is opened.

Which investment options are not eligible for Balance Booster?

The Balance Booster doesn't apply for:

- Cash
- Diversified Fixed Interest
- Member Direct – which is eligible for Seamless Transfer (see page 26 for more details).

Can Balance Booster reduce to zero?

Yes, depending on market performance (e.g. during a market downturn), it could reduce to zero for an investment option that is in a loss position. And, depending on market movements, AustralianSuper may choose to modify the Balance Booster amount to zero. However, the Balance Booster will never be negative. For updates visit australiansuper.com/BalanceBooster

How is the Balance Booster calculated?

The amount of the Balance Booster payment will vary based on your investment circumstances, and in some circumstances could be zero¹. The Balance Booster is calculated based on several factors, including:

- AustralianSuper's tax position over time
- your balance history over time
- your chosen investment option/s, their performance and tax position, and
- how long you've been invested in the investment option/s, and timing of any switches between options.

Boosting members' balances

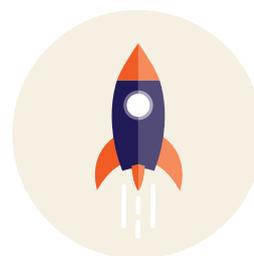
In the 2021/22 financial year, we paid almost \$17 million to nearly 8,400 members who opened a Choice Income account. The average Balance Booster paid to these members was over \$2,000².



Super account



Choice Income account



Balance Booster
\$2,000²

¹ In some situations, although the eligibility criteria may be satisfied, the Balance Booster will reduce to zero depending on market performance, but it will never be negative.

² Based on the Balance Booster's paid-up rate to 30 June 2022. The value of the Balance Booster will vary based on your investment circumstances. Depending on market performance, the Balance Booster may reduce to zero, but it will never be negative.

What can affect the value of my Balance Booster payment?

How much Balance Booster payment you may receive depends in part on how long you have invested in an option in your super or TTR Income account. This investment time period may impact the capital gains made and also the money set aside for applicable capital gains tax.

Staying in your chosen investment option for longer could mean your Balance Booster has a better opportunity to accrue. Some investment options may offer a greater chance to accrue a Balance Booster than others, so speak with your financial adviser to weigh up all the factors.

You or your financial adviser may decide that you should invest in a different option.

When you change investment options prior to moving to Choice Income, your accrued Balance Booster amount may be reduced to zero. This is because some of the money that was set aside is now used to pay the applicable capital gains tax for the assets sold during the switch.

In some cases it might be in your best interests to switch before moving to Choice Income, despite a potential reduction in your Balance Booster payment.

What is a clawback and when will that happen?

Once you've moved to Choice Income, if you withdraw 50% (or more) of your starting account balance within the first financial year there'll be a clawback of the entire Balance Booster. The 50% withdrawal threshold could be made up of any combination of income payments, additional withdrawals and rollovers out to another AustralianSuper super account or to another superannuation fund.

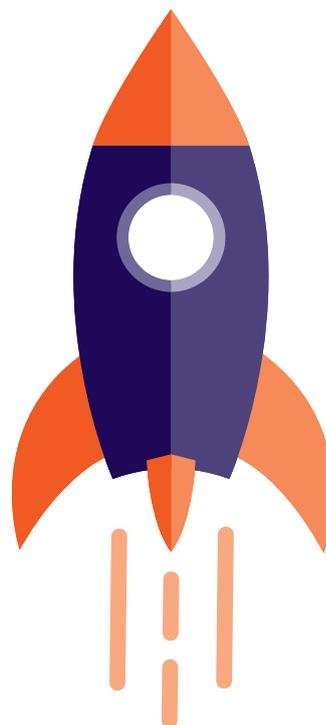
Will my Balance Booster be counted toward my minimum payment calculation?

If you receive a Balance Booster payment, it will be included in your minimum payment calculation for the financial year in which you receive it. Then each year after that, your balance at 1 July will be used to calculate this.

Will my Balance Booster be counted towards the transfer balance cap?

If you receive a Balance Booster payment it will count toward your transfer balance cap (see page 7). You'll need to make sure the amount you transfer to your Choice Income account, plus your Balance Booster and any other money you hold in other account-based pensions doesn't exceed the cap.

If your Balance Booster is higher than you expect and you exceed your transfer balance cap, you can fix your account by withdrawing the excess amount as a lump sum or rolling it over to your super account. See page 7 for details.



You can find information about Balance Booster at australiansuper.com/BalanceBooster





Setting up with Smart Default

Smart Default is an easy way to set up your account. Leave the decisions to us now, but change them later if you need to.

Smart Default will turn your super into an income that may last up to 20 years or more. Your payments and investment options are modelled and managed by a trusted team of investment experts.

Setting up with Smart Default means your payment and investment options are pre-selected:

- you're invested in 12% Cash and 88% Balanced
- you get paid every two weeks
- you initially receive at least 6% of your balance each year; and as you get older this amount will change (see table at right).

How your account balance will be invested

Smart Default uses a 12% Cash and 88% Balanced initial portfolio investment mix.

- The Cash component is designed to help you settle into retirement and cover your income needs and any unexpected expenses for the first two years.
- The Balanced option invests in a wide range of assets, which could help your money last right through your retirement.

Your income will be drawn from your Cash option first, until the balance in Cash reaches \$0. Your income is then taken from your Balanced option.

How much income you receive

With Smart Default, you'll initially receive 6% of your balance each year as income; as you get older, this amount will increase to meet the minimum payment limits set by the government.

Smart Default option - percentage of your balance you'll receive each year

| Your age on 1 July | Temporary drawdown rates end 30 June 2023 ¹ | Default drawdown rates start from 1 July 2023 ² |
|--------------------|--|--|
| Under 80 | 6.0% | 6.0% |
| 80 to 84 | 6.0% | 7.0% |
| 85 to 89 | 6.0% | 9.0% |
| 90 to 94 | 6.0% | 11.0% |
| 95 and over | 7.0% | 14.0% |

How often you get paid

You'll receive your payments every two weeks.

Change your mind any time

After you've set up your account, you can make changes whenever you like by logging in to your account online, via the app or by submitting a form.

¹ The temporary Smart Default drawdown rates are for the financial years 2019/20, 2020/21, 2021/22 and 2022/23, and end on 30 June 2023. They have been reduced in response to the government's temporary reduction in minimum super drawdown amounts for account-based pensions, which was part of their economic response to COVID-19 (coronavirus).

² The default minimum drawdown rates for Smart Default apply from 1 July 2023 for the financial years 2023/24 onwards.

For information about the AustralianSuper Balanced and Cash investment options, see pages 20 and 23.



Choosing your own options

Prefer to take control? You can set up your account your way by choosing your own investment and payment options.

Before you make your investment and payment choices

Your payment and investment choices will affect how long your retirement savings last.

When setting up your account consider:

- how much money you'll need each year
- if you'll receive money from a source other than your Choice Income account (like the Government Age Pension)
- how long you think you'll need your retirement savings to last. With current life expectancies, and depending on your age when you retire, your retirement income may need to last you 20 years or longer.

Your investment options

You can make the same investment choices that are available to all members of AustralianSuper. Information about PreMixed, DIY Mix and Member Direct options are shown on pages 20–21, 22–23 and 24–25 respectively. Please consider your income needs, investment goals and the risk profile of each option before making your choice.

Your payment choices

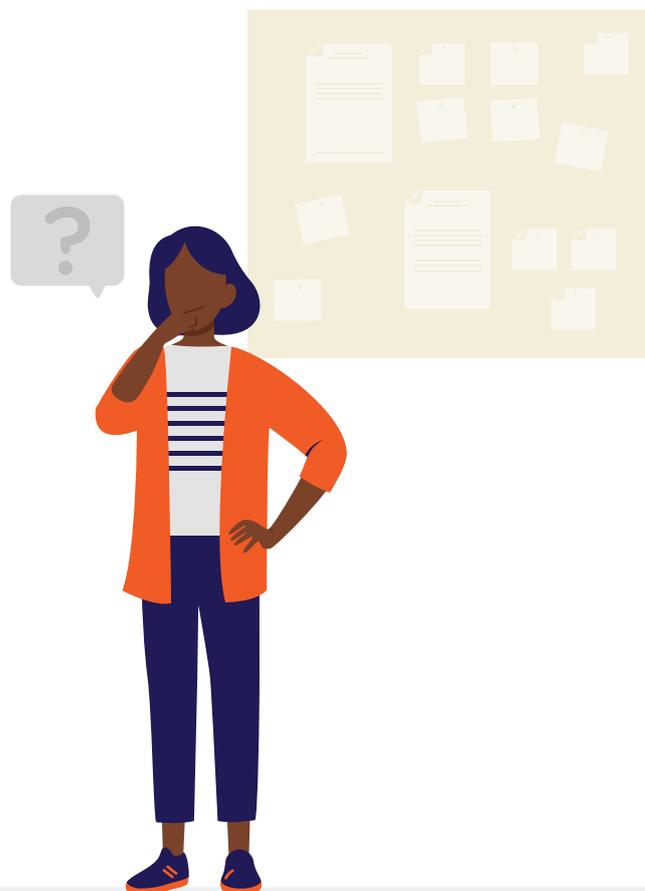
Setting up your payments is more than just choosing how much you'll receive.

You'll need to choose how often you receive income payments and how much those payments will be. You can set the payments as a fixed amount, or the minimum percentage of your account balance.

The choices you make will have a big impact on how long your savings will last, so it's important to think about your long-term needs. Remember, you can always make extra withdrawals if you need a bit more money to help pay for something out of the ordinary.

Some conditions apply:

- You must be paid at least once a year, or you can choose to be paid every two weeks, once a month, once every three months or twice a year.
- You must be paid a minimum percentage of your account balance each year (see page 34).



For detailed information about investment options, see pages 16–27.
For a detailed explanation of your payment options, see pages 34–35.



2. Getting down to the details

Investment risks, options and policies

Understanding your investment risks

All investments have risks, which can affect your retirement income in different ways. Volatility of the investment market isn't the only risk that applies to your retirement income.

| Type of risk | What is it? |
|--|---|
| Adequacy | The risk that your super savings won't provide enough retirement income for as long as you'll need it. |
| Agency | The risk that the third parties who manage investments and administration for AustralianSuper do not perform as expected. |
| Credit | The risk that the issuer of a security (like a bond) doesn't pay back the money borrowed when it's due. |
| Currency | Movements in exchange rates can affect the value of your investments. For example, a higher Australian dollar can reduce returns on international investments. A lower Australian dollar can improve returns on international investments. |
| Drawdown (retirement income payment amount) | When your retirement income payments are much higher than your investment returns and you start to draw large amounts of your savings to provide your income payments, this could have a significant impact on how long your retirement savings last. |
| Inflation | Inflation risk is when your investment returns don't grow above inflation to meet your long-term income requirements. Types of inflation include price inflation, which is a measure of the changes in the prices of goods and services and wage inflation, which is a measure of changes in the amount people earn. |
| Interest rate | Interest rate movements can impact your investment returns. Interest rate risk is the potential for losses in response to a change in interest rates. There is an inverse relationship between fixed interest security prices and interest rates (yields). |
| Liquidity | The risk that your investment can't be sold at the right time or when you need your money. |
| Longevity | The risk that you'll outlive your retirement savings. |
| Market | The risk of loss due to movements in the financial markets. |
| Market timing | The risk that you buy or sell your investments at the wrong time. For example, if prices are low when you sell you may lose money. |
| Policy | The risk that changes to super legislation, retirement income account rules or industry regulations will affect your investment. |
| Sequencing | Sequencing risk relates to the order and timing of your investment returns. Experiencing negative returns when you're early in retirement can significantly impact how long your retirement savings last. You may not have as much time to recover from market downturns and you won't be getting ongoing super contributions to help offset this risk. |
| Volatility | A measure of the rise and fall of an investment. An investment that has larger price fluctuations has higher volatility and is considered more risky. Volatility can be measured by standard deviation, which is the variation of returns around the average or expected return. |

We compare the performance of our investment options against industry and market benchmarks so you can track how your Choice Income account is performing. View our latest performance figures at australiansuper.com/RetirementPerformance



Risk levels

When choosing your investment options, the risks you need to consider will be different depending on how long you plan to invest.

- **Short-term risk** is the risk that your retirement savings will be reduced by adverse market movements.
- **Medium-term risk** balances two risks. The first is that your retirement savings will be reduced by adverse market movements and the second is that your savings will not keep up with wage inflation.
- **Long-term risk** is the risk that your retirement savings will not produce returns in excess of wage inflation.

Inflation

Inflation reduces the value of money over time. This means the money you've saved now will be worth less in the future.

Inflation is something you need to think about when choosing how much you'll be paid and your investment options. Inflation can increase your daily living costs, so your income payments may need to increase from year to year.

Consumer Price Index

Consumer Price Index (CPI) is an index used to measure the price of selected goods and services regularly purchased by ordinary Australian households. This index is used to measure inflation.

Risks and your investment timeframe

When selecting your investments, it's important to consider options that address both short- and long-term income needs. This may mean choosing more than one investment option.

A shorter investment timeframe of up to five years means you should focus on protecting your savings as you'll access them sooner. An investment option with a lower chance of negative returns may be more appropriate. Over the short term, a big risk is that market ups and downs may reduce your account balance, which will reduce the length of time you can receive an income.

A longer investment timeframe means you'll have more time to grow your retirement savings.

Investing your retirement savings in a mix of options may be a solution. Money you need to access within one to five years could be invested into lower risk options. Investing the rest of your savings into an option or options that will grow your savings above inflation so you can draw an income for longer is also very important.

How your income affects your investment timeframe

How much you withdraw as a regular income from your account can also impact your investment timeframe, which you'll need to consider when making an investment choice. Withdrawing a higher income will reduce your savings more quickly and therefore reduce your investment timeframe, while taking a lower amount will increase it.

Investment switching

You can change how you invest your Choice Income account up to once a day. There are no fees to change your investments.

Switches received before 4pm AEST/AEDT on a business day are effective the next business day. Switches received on or after 4pm AEST/AEDT on a business day or on a weekend or public holiday, will become effective after two business days. A business day is any day other than a weekend or public holiday (national and the Victorian King's Birthday holiday).

Please allow between two to three business days for switches to show in your online account.

Make your choice online:

- Log into your online account at australiansuper.com/login
- Log into your account on our mobile app. Learn more at australiansuper.com/MobileApp
- If you can't make your choice online, call us on **1300 300 273** 8am to 8pm AEST/AEDT weekdays.

Risk levels are based on estimating the probability of a negative return in the short term or underperforming wage inflation in the long term. They are provided to be consistent with good disclosure practices. You can read more about how we calculate risk levels at australiansuper.com/RiskLevels



Asset classes

Asset classes are the building blocks of your investment. Some investment options invest in one asset class, while others include a mix. We invest in the following asset classes:



Shares (stocks, securities, equities)

Part of a company that you can typically buy and sell on a stock exchange. You can access large and small companies across a range of industries both domestic and overseas.



Private equity

Companies that aren't listed on a stock exchange. These can include Australian and international companies across a wide range of industries.



Unlisted Infrastructure

Assets that provide essential public facilities and services in a number of sectors including transport, energy generation and transition, utilities and telecommunications in Australia and overseas.

Listed infrastructure

Australian and international listed shares of companies involved in infrastructure or infrastructure-related activities, including transport, energy generation and transition, utilities and telecommunications.



Unlisted Property

Holdings in residential, retail, industrial or commercial real estate such as land and buildings.

Listed Property

Australian and international listed real estate investment trusts and companies that own holdings in residential, retail, industrial and commercial real estate such as land and buildings.



Credit

Loans, bonds, royalties, leases or other debt securities which have a higher yield to compensate for being unrated or having a lower credit quality compared to investment-grade corporate and government bonds. Examples of Credit investments include direct loans to fund commercial real estate construction, sub-investment grade bonds issued by companies, and subordinated loans made to brownfield infrastructure assets.



Fixed interest

Loans, bonds and securitised debt issued by governments and companies that pay regular interest income over a set term. The principal amount is repaid to the lender when the security matures. These securities in the fixed income portfolio are generally investment-grade quality, although we may invest a portion of the portfolio in higher yielding debt.



Cash

Short-term securities such as deposits, bank bills and short-term bonds that are issued by governments and companies.



Other assets

Investments that represent unique opportunities or strategies. Examples may include strategic equity holdings, commodities, royalties, leases, hedge funds and other alternative investment strategies.

Descriptions of investments in the asset class definitions are examples and are not an exhaustive list of all investments in each asset class. Asset classes may hold other types of investments including cash and derivatives for liquidity and portfolio management purposes.

Crediting rates

AustralianSuper calculates the performance of your investments using crediting rates which are the investment returns less investment fees and costs, transaction costs and taxes. We calculate crediting rates for each investment option, except Member Direct. They may be zero, positive or negative, depending on investment markets. They're determined daily and applied on 30 June, or earlier if you change investment options, close your account, make a withdrawal or transfer your account.

Transfers into your Choice Income account receive investment returns from and for the day of receipt. If you have requested multiple transfers in to start your Choice Income account, we'll only invest all of your money together at the one time and there'll be no investment returns until we receive all your transfers in.

The interest earned on the money received while waiting for the other transfers in will be allocated to the general pool of fund assets. In the case we cannot accept or allocate money received, the money will be returned without interest. The interest earned on the unallocated money will also be allocated to the general pool of fund assets.

When transactions occur in your account, investment returns are applied as follows:

- When you change (switch) investment options within your account, the daily crediting rate will be applied to your account for your previous investment choice up to the date of the switch. Your new investment choice will be effective at the start of the next business day¹ after you make your switch (if received before 4pm AEST/AEDT [Melbourne time] on a business day). The crediting rates are applied to your account once they are updated in the Administrator's records. It usually takes two to three full business days for investment switches to show in your online account and in the mobile app.
- When a full withdrawal or transfer out of AustralianSuper occurs, your account receives investment returns up to the latest applied crediting rates based on the Administrator's records at the time the transaction is processed. An interim crediting rate of zero (0)% is applied for the days since the last applied crediting rate to the date of the withdrawal or transfer, which is typically two business days.
- When you make a full transfer between AustralianSuper super, TTR Income and Choice Income accounts, the source account receives investment returns up to the latest applied crediting rates based on the Administrator's records at the time the transaction is processed. An interim crediting rate of zero (0)% is applied to the source account for the days since the last applied crediting rate to the date of the transfer, which is typically two business days. The destination account receives returns from and for the date of the transfer.
- If you make a partial withdrawal or transfer out from your account, the amount of returns for that transaction is calculated using the same process as a full withdrawal or full transfer, for the amount that's withdrawn or transferred. The returns on the remainder of your account will be applied to your account at 30 June (or when you make a full withdrawal or change your investment option).

For more information see australiansuper.com/CreditingRates

¹ A business day is any day other than a weekend or public holiday (national and the Victorian King's Birthday holiday).

Understanding your investment options

On the next few pages you'll find more detail about each investment option. To help you understand what makes up each investment option, we've put together the example below.

A short summary about what the option's invested in and what it was designed to achieve.

Balanced

Invests in a wide range of assets, including shares, private equity, infrastructure, property, fixed interest, credit and cash. Designed to have medium to long-term growth with possible short-term fluctuations.

Investment objective

- To beat CPI by more than 4% pa over the medium to longer term.
- To beat the median balanced fund over the medium to longer term.

The goals set up for each option, often comparing their performance to the CPI (Consumer Price index), which is the official measure of inflation.

If you can't keep your money invested for at least this long, this option probably isn't for you.

Minimum investment timeframe

At least 10 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|-----------|
| High | Medium | Low |

The risk profile of each option will vary depending on how long your money will stay in it.

How often this option is likely to go backwards in a 20-year period.

Estimated number of negative annual returns over any 20-year period

About 5 in every 20 years.

The chart shows the combination of asset classes that typically make up each option.



The percentages for each asset class are the strategic asset allocations with the range shown in brackets.

- Australian shares 21% (10–45%)
- International shares 31.5% (10–45%)
- Private equity 5.5% (0–15%)
- Unlisted infrastructure 14% (0–30%)
- Listed infrastructure 0.75% (0–10%)
- Unlisted property 5.5% (0–30%)
- Listed property 1.25% (0–10%)
- Credit 7% (0–20%)
- Fixed interest 9% (0–25%)
- Cash 4.5% (0–20%)
- Other assets 0% (0–5%)

Short-term

If you plan to invest for under 5 years

Investments may be reduced by market volatility and not have time to recover.

Medium-term

If you plan to invest for 5–20 years

Investments may be reduced by market volatility and/or your savings might not keep up with wage inflation.

Long-term

If you plan to invest for over 20 years

Your savings may not keep up with wage inflation.

For our PreMixed options, we work out what the different mix of asset classes will be for each option. The asset allocation ranges are the minimum and maximum amounts we can invest in each asset class. Each year we set a percentage we might invest in each asset class as a guide – this is called the strategic asset allocation. During the year we can move toward or away from this percentage based on our outlook for the economy and investment markets.



Your PreMixed investment options

Choose the mix that best suits you and leave the rest to us.

With our PreMixed options, we've done the diversification for you. These options are made up of more than one asset class and with different levels of risk and expected return.

High Growth

Invests in a wide range of assets with a focus on Australian and international shares. Designed to have strong long-term growth with possible fluctuations in the short term.

Investment objective

- To beat CPI by more than 4.5% pa over the medium to longer term.
- To beat the median growth fund over the medium to longer term.

Minimum investment timeframe

At least 12 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|-----------|
| High | Medium | Low |

Estimated number of negative annual returns over any 20-year period

About 5 in every 20 years.



- Australian shares 27.25% (20-50%)
- International shares 40.75% (20-50%)
- Private equity 5.75% (0-15%)
- Unlisted infrastructure 11% (0-30%)
- Listed infrastructure 1.75% (0-10%)
- Unlisted property 4.75% (0-30%)
- Listed property 1.75% (0-10%)
- Credit 1% (0-20%)
- Fixed interest 2% (0-20%)
- Cash 4% (0-15%)
- Other assets 0% (0-5%)

Balanced

Invests in a wide range of assets, including shares, private equity, infrastructure, property, fixed interest, credit and cash. Designed to have medium to long-term growth with possible short-term fluctuations. This is our default option if you don't make an investment choice when you join.

Investment objective

- To beat CPI by more than 4% pa over the medium to longer term.
- To beat the median balanced fund over the medium to longer term.

Minimum investment timeframe

At least 10 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|-----------|
| High | Medium | Low |

Estimated number of negative annual returns over any 20-year period

About 5 in every 20 years.



- Australian shares 21% (10-45%)
- International shares 31.5% (10-45%)
- Private equity 5.5% (0-15%)
- Unlisted infrastructure 14% (0-30%)
- Listed infrastructure 0.75% (0-10%)
- Unlisted property 5.5% (0-30%)
- Listed property 1.25% (0-10%)
- Credit 7% (0-20%)
- Fixed interest 9% (0-25%)
- Cash 4.5% (0-20%)
- Other assets 0% (0-5%)

Socially Aware¹

Exclusions are applied to the Australian shares, international shares and fixed-interest asset classes based on environmental, social and governance screens. The option also invests in a range of other asset classes that are not screened. Designed to have medium to long-term growth with possible short-term fluctuations.

Investment objective

- To beat CPI by more than 4% pa over the medium to longer term.
- To beat the median balanced fund over the medium to longer term.

Minimum investment timeframe

At least 10 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|-----------|
| High | Medium | Low |

Estimated number of negative annual returns over any 20-year period

About 5 in every 20 years.



- Australian shares 21% (10-45%)
- International shares 31.5% (10-45%)
- Private equity 5.5% (0-15%)
- Unlisted infrastructure 14% (0-30%)
- Listed infrastructure 0.75% (0-10%)
- Unlisted property 5.5% (0-30%)
- Listed property 1.25% (0-10%)
- Credit 7% (0-20%)
- Fixed interest 9% (0-25%)
- Cash 4.5% (0-20%)
- Other assets 0% (0-5%)

¹ Asset classes that are not screened include private equity, unlisted and listed infrastructure, unlisted and listed property, credit, cash and other assets. The option may use derivatives to efficiently manage cash flows and ensure this option is invested within the targeted asset allocation. This could result in a small exposure to companies that are normally excluded by the option's environmental, social and governance screens (up to 5% of the total assets at any time). For more information see page 30.

Indexed Diversified

Invests in a range of assets using indexing strategies. Designed to have medium to long-term growth with possible short-term fluctuations.

Investment objective

- To achieve a return of CPI + 3% pa over the medium to longer term.

Minimum investment timeframe

At least 10 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|---------------|
| High | Medium | Low to medium |

Estimated number of negative annual returns over any 20-year period

About 5 in every 20 years.



- Australian shares 28% (20–50%)
- International shares 42% (20–50%)
- Listed infrastructure 0% (0–10%)
- Listed property 0% (0–10%)
- Fixed interest 25% (0–30%)
- Cash 5% (0–30%)

Conservative Balanced

Includes a higher allocation to fixed interest and cash than the Balanced option. Designed to have medium-term growth with a balance between capital stability and capital growth. May also have some short-term fluctuations.

Investment objective

- To beat CPI by more than 2.5% pa over the medium term.
- To beat the median conservative balanced fund over the medium term.

Minimum investment timeframe

At least 7 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|----------------|-------------|-----------|
| Medium to high | Medium | Low |

Estimated number of negative annual returns over any 20-year period

About 4 in every 20 years.



- Australian shares 14.5% (5–35%)
- International shares 22% (5–35%)
- Private equity 4.5% (0–10%)
- Unlisted infrastructure 11.75% (0–25%)
- Listed infrastructure 0.5% (0–10%)
- Unlisted property 5.75% (0–25%)
- Listed property 1.25% (0–10%)
- Credit 7.75% (0–25%)
- Fixed interest 24.5% (0–40%)
- Cash 7.5% (0–30%)
- Other assets 0% (0–5%)

Stable

An emphasis on fixed interest and cash with a higher focus on stability than growth.

Investment objective

- To beat CPI by more than 1.5% pa over the medium term.
- To beat the median capital stable fund over the medium term.

Minimum investment timeframe

At least 5 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|---------------|---------------|
| Medium | Low to medium | Low to medium |

Estimated number of negative annual returns over any 20-year period

About 3 in every 20 years.



- Australian shares 8% (0–20%)
- International shares 12% (0–20%)
- Private equity 1.5% (0–10%)
- Unlisted infrastructure 11.75% (0–20%)
- Listed infrastructure 0.25% (0–10%)
- Unlisted property 5.75% (0–15%)
- Listed property 0.75% (0–10%)
- Credit 8.25% (0–25%)
- Fixed interest 31.25% (0–45%)
- Cash 20.5% (0–50%)
- Other assets 0% (0–5%)

Strategic asset allocations and other investment information are current at the date of publication. The strategic asset allocation composition of individual asset classes and other investment information may change from time to time. Investment returns are not guaranteed. Updated information can be found at australiansuper.com/PreMixed

Your DIY Mix investment options

Build your own mix of investment types by investing in our DIY Mix options and we'll manage it for you.

Australian Shares

Invests in a wide range of shares in both listed and unlisted companies in Australia, with a small allocation to companies in New Zealand. This option is designed to have strong long-term capital growth with possible short-term fluctuations in returns.

Investment objective

- To beat the S&P/ASX 200¹ Accumulation Index (adjusted for franking credits) over the medium to long term.

Minimum investment timeframe

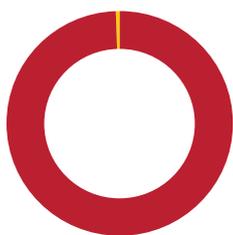
At least 12 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|---------------|
| Very high | Medium | Low to medium |

Estimated number of negative annual returns over any 20-year period

About 6 in every 20 years.



- Australian shares 99.5% (90-100%)
- Cash 0.5% (0-10%)

International Shares

Invests in a wide range of companies listed on securities exchanges around the world. This option is designed to have strong long-term capital growth with possible short-term fluctuations in returns.

Investment objective

- To beat the MSCI All Country World ex Australia Index (unhedged) over the medium to long term².

Minimum investment timeframe

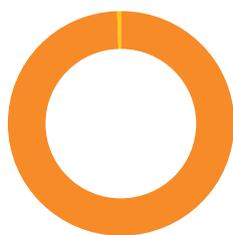
At least 12 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|---------------|
| Very high | Medium | Low to medium |

Estimated number of negative annual returns over any 20-year period

About 6 in every 20 years.



- International shares 99.5% (90-100%)
- Cash 0.5% (0-10%)

¹ Prior to 1 July 2020, the benchmark was the S&P/ASX 300 Accumulation Index adjusted for tax credits.

² Index level returns, adjusted for tax (where applicable).

Diversified Fixed Interest

Invests in a wide range of Australian and international bonds and loans. This is done through actively investing in the fixed interest and credit asset class sectors and aims for capital stability and higher returns than cash over the short to medium term.

Investment objective

- To beat a composite of Australian and International Fixed Interest Indices over the short to medium term¹.

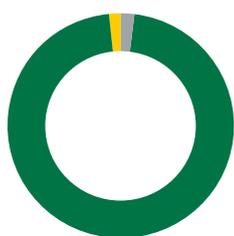
Minimum investment timeframe

At least 3 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|-----------|
| Medium | High | Very high |

The Diversified Fixed Interest option has low volatility and can experience periods of moderate negative returns².



- Credit 2% (0-25%)
- Fixed interest 96.5% (50-100%)
- Cash 1.5% (0-30%)

Cash

Invests in short-term money market securities and some short-term bonds. This option is designed to have stable returns. The Cash option can have zero or negative returns after fees, costs and taxes, depending on the level of market interest rates.

Investment objective

- To beat the return of the Bloomberg AusBond Bank Bill Index over one year.

Minimum investment timeframe

At least 1 year.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|----------------|-----------|
| Very low | Medium to high | Very high |

The Cash option has a very low level of volatility and can experience periods of negative returns when interest rates are low or negative².



- Cash 100% (100%)

¹ From 1 October 2021, the composite consists of 50% Bloomberg Global Aggregate 1-5 Year Total Return Index hedged to AUD and 50% Bloomberg AusBond Composite 0-5 Year Index. Prior to 1 October 2021 CPI + 0.5% pa, prior to 1 July 2015 CPI + 1% pa, prior to 1 July 2013 CPI + 1-2% pa.

² Important information about the risk measure for the Diversified Fixed Interest and Cash options

We've replaced the estimated number of negative annual returns over any 20-year period measure with an explanation of the risk and the potential for negative returns in these options. The Standard Risk Measure analysis provides an estimated number of negative returns and does not provide a useful or comparable measure of risk for these investment options in the current market environment. The potential for a negative return is higher than it has been in the past due to historically low interest rates and the interest rate risk in the options. Based on the lower volatility of these options, the potential size of any negative return is expected to be small to moderate.

The risk labels of medium for the Diversified Fixed Interest option and very low for the Cash option are appropriate for the overall level of investment risk. This determination is informed by estimated volatility, measured by standard deviation, return expectations that reflect the current market environment and consideration of the investment objective, investment horizon and risk appetite of each investment option.

Strategic asset allocations and other investment information are current as at the date of publication. The Strategic Asset Allocation, composition of individual asset classes and other investment information may change from time to time. Investment returns are not guaranteed. Updated information can be found at australiansuper.com/DIYMix

Member Direct investment option

Take a hands-on approach to the way your money is invested with Member Direct, our self-directed investment option.

You can invest in ASX-listed shares, Exchange Traded Funds (ETFs), Listed Investment Companies (LICs), term deposits and cash – all from an easy-to-use online platform.

Australian Shares¹

ASX-listed shares, which includes large and small Australian companies across a range of industry sectors.

Objective

- To provide the ability to invest in Australian listed securities.

ETFs¹

Exchange Traded Funds (ETFs) are managed funds that are traded on a stock exchange like shares.

Objective

- To provide investors with the performance of markets, before fees and expenses, as represented by particular indices.

LICs¹

Listed Investment Companies (LICs) are companies that are traded on a stock exchange like shares.

Objective

- To provide investors with access to portfolios managed by active investment managers who seek to provide access to a steady stream of fully franked dividends and medium- to long-term capital growth.

Investment limits

- Maximum 80% of your total AustralianSuper balance in shares, ETFs and LICs
- Maximum 20% of your total super balance in a single stock, LIC or ETF²
- Minimum buy order is \$1,500
- Maximum buy order is \$250,000
- No minimum sell order

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|---------------|
| Very high | Medium | Low to medium |

Estimated number of negative annual returns over any 20-year period

About 6 in every 20 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|---------------|
| Very high | Medium | Low to medium |

Estimated number of negative annual returns over any 20-year period

About 6 in every 20 years.

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|-------------|---------------|
| Very high | Medium | Low to medium |

Estimated number of negative annual returns over any 20-year period

About 6 in every 20 years.

¹ Risk measures for shares, ETFs and LICs are based on investment portfolios with broad market exposure to Australian shares. They may differ for the individual investments you choose and your investment timeframe. Risk for concentrated portfolios could be very high. The minimum suggested timeframe for holding a broad portfolio of shares, ETFs and LICs is at least 12 years.

² The maximum amount you can invest in a single ETF may vary according to the type you invest in.

Members self-direct how they wish to invest within the investment limits defined for each category of investments offered within the Member Direct investment option.



Term Deposits

Choose from a range of issuers, interest rates and terms. Interest accrues daily and is paid on maturity.

Objective

- To provide a fixed interest rate return over a fixed term.

Investment limits

- Minimum investment is \$2,000
- Maximum investment in a single term deposit is \$5 million

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|----------------|-----------|
| Very low | Medium to high | Very high |

Estimated number of negative annual returns over any 20-year period

Less than 0.5 in every 20 years¹.

Cash Account

A deposit account provided by Members Equity Bank Limited (ME Bank) used to hold funds for investments in the Member Direct option.

Objective

- To provide a cash facility for transacting on the Member Direct platform.

Investment limits

- Minimum balance of \$400

Risk level for the time invested

| Short-term | Medium-term | Long-term |
|------------|----------------|-----------|
| Very low | Medium to high | Very high |

Estimated number of negative annual returns over any 20-year period

Less than 0.5 in every 20 years¹.

¹ Term Deposits and Cash accounts are exposed to the creditworthiness of the issuer and the level of interest rates.

For more information about how you can use Member Direct, see page 26.



How Member Direct works

It all starts with your Cash account, which works like an online bank account and earns interest. You transfer money from your other AustralianSuper investment options into this account to invest.

You can also transfer funds from Member Direct back into other AustralianSuper investment options from the Cash account. There are limits on how much you can invest in shares, ETFs, LICs or Term Deposits – see pages 24 and 25 for more information.

Features include:

- real-time trading through our online platform
- after-tax portfolio valuations and portfolio reporting tools
- check your income payment reserve¹ online at any time
- extensive market information, stock analysis, independent research and investment tools to help you make informed investment decisions and manage your portfolio.

Fees and costs

Additional fees and costs apply when you invest in the Member Direct investment option. These vary depending on the option you select – refer to page 41 for details.

Who can invest?

To be eligible, you must be an AustralianSuper member and hold a Choice Income account with a balance of \$50,000 or more.

Income payment reserve

Your income payments are deducted from AustralianSuper's other investment options. So, you must keep at least \$10,000 or 13 months of income payments, whichever is greater, in other investment options to cover 13 months of income payments – this is called the income payment reserve¹. We will notify you if your balance is below this reserve.

Over time, you may have to transfer money from your Member Direct Cash account to your other investments to fund your future income payments. This might mean you have to sell some of your Member Direct investments. You should consider this before committing to an investment like a term deposit.

Seamless Transfer to Choice Income

Members can maintain their Member Direct listed investments when they transition from super to Choice Income without triggering a tax event or incurring brokerage fees, by requesting a Seamless Transfer to Choice Income. Certain restrictions may apply.

You can learn more about Seamless Transfer at australiansuper.com/MemberDirect

Refer to terms and conditions at australiansuper.com/MemberDirectTCs

¹ Your income payment reserve is the minimum amount you must keep in your AustralianSuper investment options, outside of Member Direct, to cover 13 months of income payments based on the government's minimum age-based payment limits. If your balance is below this amount, you can't transfer more money into Member Direct or invest in term deposits.

Other important conditions

To keep your Member Direct account active¹ you must:

- have at least \$400 in your Cash account at all times
- keep at least \$10,000 or 13 months of income payments, whichever is greater, in your income payment reserve.

If your total Choice Income account balance falls below \$30,000 you'll have to exit the Member Direct account and transfer any remaining funds to your other AustralianSuper investment options.

For a full list of rules that apply to this investment option, read the Member Direct terms and conditions at australiansuper.com/MemberDirect

How to register

1. Make sure you meet the eligibility criteria.
2. If you haven't already, register to access your account online at australiansuper.com
3. Log in to your account, under 'Investments/Manage Investments', locate the Member Direct section and click on 'Access Member Direct Platform' which will direct you to a new window.
4. Read and accept the terms and conditions to access the Member Direct platform.
5. You will be automatically defaulted into the Content option which allows you to view market data, news and research.
6. To invest you will need to upgrade your account which you can do under 'Settings/Manage my option'.
7. Select which option you wish to use - either Cash, Term Deposits or Shares, ETFs & LICs.
8. You will then be prompted to make a cash transfer of the amount you wish to invest. You can start investing once the money appears in your Cash account (we'll send you an email to let you know it's arrived).

Before you decide

You should read the *Member Direct investment option* guide and the *Member Direct terms and conditions* before making a decision. You'll find more information at australiansuper.com/MemberDirect

Seek professional advice

Investments purchased through the Member Direct investment option form part of a self-directed investment strategy.

Member Direct isn't for everyone and risks can be very high, so double-check it's right for you. You'll be managing your own investments and will need to know a lot about investing and the markets. It's important that you're comfortable doing this. As a direct investor, you need to be aware of the risks and dangers involved, such as:

- short-term share price volatility
- the consequences of trading too often
- too little diversification, and
- investing in response to your emotions.

While we take care when selecting the investments that are available through Member Direct, we are not recommending them to you. Any opinions we may provide about Member Direct investments are not intended to influence your decision-making regarding those investments, rather we provide them to comply with good disclosure practices.

We strongly encourage you to seek advice from a financial adviser before choosing this option. They can help you develop an investment strategy to meet your personal circumstances and needs. To find an adviser visit australiansuper.com/advice

¹ Read the *Member Direct* guide at australiansuper.com/MemberDirect for a full list of rules that apply to this investment option.

Compare our past performance

We've been one of the better performing super funds over the past decade. You can keep an eye on how your investments are going by looking at our past performance.

We compare the performance of our investment options against industry and market benchmarks. Our PreMixed options are measured against other super funds in the SuperRatings Pension Fund Crediting Rate Survey as well as the CPI. Our DIY Mix options are either measured against the relevant asset class market index or the CPI.

The following table shows how our investment options have performed for Choice Income to 31 December 2022.

You can also view our latest performance figures at australiansuper.com/RetirementPerformance

Choice Income investment options performance as at 31 December 2022

This table compares our Choice Income investment options against the performance benchmarks noted below. For a performance comparison of our options against their CPI-linked benchmarks visit australiansuper.com/RetirementCPI

| Investment option | 1 year | | 3 years (pa) | | 5 years (pa) | | 10 years (pa) | |
|----------------------------|---------|---------|--------------|--------|--------------|-------|---------------|--------|
| | AS | BM | AS | BM | AS | BM | AS | BM |
| PreMixed options | | | | | | | | |
| High Growth | -6.04% | -6.44% | 6.22% | 4.98% | 7.79% | 6.73% | 10.75% | 9.53% |
| Balanced | -5.18% | -5.32% | 5.29% | 4.20% | 6.97% | 5.81% | 9.63% | 8.25% |
| Socially Aware | -7.18% | -5.32% | 3.80% | 4.20% | 5.58% | 5.81% | 8.91% | 8.25% |
| Indexed Diversified | -7.80% | 10.85% | 4.19% | 7.03% | 6.18% | 6.20% | 7.96% | 5.96% |
| Conservative Balanced | -5.31% | -4.18% | 3.60% | 3.23% | 5.32% | 4.74% | 7.75% | 6.67% |
| Stable | -4.18% | -3.46% | 2.02% | 1.89% | 3.82% | 3.14% | 5.89% | 4.91% |
| DIY Mix options | | | | | | | | |
| Australian Shares | 1.77% | 0.56% | 8.85% | 6.78% | 9.79% | 8.46% | 11.00% | 9.60% |
| International Shares | -15.90% | -12.53% | 6.08% | 5.43% | 8.95% | 8.40% | 13.19% | 12.84% |
| Diversified Fixed Interest | -5.32% | -4.01% | -1.28% | -0.36% | 0.83% | 0.70% | 3.09% | 1.70% |
| Cash | 1.37% | 1.25% | 0.71% | 0.55% | 1.28% | 1.01% | 1.99% | 1.67% |
| Consumer Price Index | 7.83% | | 4.02% | | 3.13% | | 2.52% | |

AS = AustralianSuper Choice Income **BM** = Benchmark

Choice Income returns are shown less investment fees and costs, and transaction costs. Investment returns in your Choice Income account are tax exempt. For up-to-date investment performance visit australiansuper.com/performance Investment returns aren't guaranteed. Past performance isn't a reliable indicator of future returns.

Benchmarks

High Growth: SRP50 Growth (77-90) Index. Balanced: SRP50 Balanced (60-76) Index. Socially Aware: SRP50 Balanced (60-76) Index. Indexed Diversified: Annual CPI + 3%, (prior to 1 July 2018 it was CPI + 3.5% and prior to 1 July 2015 it was CPI + 4%). Conservative Balanced: SRP25 Conservative Balanced (41-59) Index. Stable: SRP50 Capital Stable (20-40) Index. Australian Shares: S&P/ASX 200 Accumulation Index adjusted for tax credits, (prior to 1 July 2020 it was S&P/ASX 300 Accumulation Index adjusted for tax credits). International Shares: MSCI AC World ex Australia (in AUD) Index adjusted for tax credits. Diversified Fixed Interest: 50% Bloomberg Global Aggregate 1-5 Year Total Return Index hedged to AUD and 50% Bloomberg AusBond Composite 0-5 Year Index (prior to 1 October 2021 CPI + 0.5%, prior to 1 July 2015 CPI + 1%, prior to 1 July 2013 CPI + 1.5%). Cash: Bloomberg AusBond Bank Bill Index.

You can track the performance of your investments every day

We calculate returns for each investment option daily using crediting rates. A crediting rate is the rate of investment return paid to you on your account balance, after investment fees and tax. They can be positive or negative depending on investment markets. You can find out more at australiansuper.com/factsheets

Environmental, Social and Governance

At AustralianSuper, investing responsibly means being active on environmental, social and governance (ESG) issues today, with the aim of creating better long-term financial outcomes for members.

We believe companies with good ESG management provide better long-term returns. AustralianSuper is recognised as a Responsible Investment Leader 2022 by the Responsible Investment Association of Australasia¹.

AustralianSuper considers a range of ESG issues but prioritises those which we believe are likely to have the greatest financial impact on members' investment returns. These issues can include climate change, workforce, board effectiveness and remuneration. Our approach is more developed on some issues than others and may vary depending on the asset.

Guiding principles on labour standards and human rights including those from the International Labour Organization and the United Nations inform our work.

AustralianSuper is actively managing climate change related risks and opportunities and has committed to achieve net zero emissions in our portfolio by 2050.

Find out more at australiansuper.com/ClimateChange



¹ Responsible Investment Association Australasia, Responsible Investment Benchmark Report Australia 2022, responsibleinvestment.org/wp-content/uploads/2022/09/Responsible-Investment-Benchmark-Report-Australia-2022-1.pdf

ESG and Stewardship Program

Our ESG and Stewardship Program has three pillars:

Integration

ESG integration refers to the way we integrate ESG considerations when deciding which assets and companies to invest in and assessing their investment value. Our ESG integration approach varies by asset class and the characteristics of our investment, including whether we're investing directly or through external managers.

Stewardship

We meet directly with the chairs and board members of ASX-listed companies on ESG issues that we believe can impact long-term value. Direct engagement provides us with an opportunity to influence the make-up of company boards and encourage positive management of ESG issues that we believe can impact members' investment returns.

We also influence ESG issues by voting on company and shareholder resolutions. We publish our voting records and approach on our website.

Choice

We understand that members have diverse values, preferences and attitudes when it comes to investing. To help understand what's important to members we undertake member surveys. We consider this research in the investment options we offer. We have a range of investment options for members to choose from, including the Socially Aware option (see right) and Member Direct option (see pages 24–27).

Collaboration

Working with other investors and industry groups gives us insights and broader influence on ESG issues.

AustralianSuper collaborates on a number of investor initiatives, including Climate Action 100+, United Nation's Principles for Responsible Investment (UNPRI), the Investor Group on Climate Change (IGCC), Investors Against Slavery and Trafficking (IAST) and the Australian Council of Superannuation Investors (ACSI).

You can read more about our ESG and Stewardship Program at

australiansuper.com/ResponsibleInvestment

Tobacco exclusion

AustralianSuper aims to exclude companies that manufacture tobacco products from its investment options.

This exclusion doesn't apply to the use of derivatives that have an indirect exposure to tobacco, or investments in Member Direct.

Socially Aware option

AustralianSuper's ESG and Stewardship program applies to the Socially Aware option. In addition, the Socially Aware option applies screening to the Australian shares, international shares and fixed interest asset classes, which covers around 61.5% of the option¹, and which aims to remove the shares or fixed interest securities of companies² that:

- directly own thermal coal, oil or gas reserves³
- manufacture tobacco products, cluster munitions or land mines
- have single gender boards (for S&P/ASX 200 companies)
- have received the highest severity rating on a labour rights, human rights, environmental or governance controversy from the relevant ESG research provider
- directly own uranium reserves in the case of the Australian shares and international shares asset classes².

The option can still invest in companies that:

- lend to, or have managed funds with shareholdings in, the excluded companies
- buy, sell or process products from the excluded companies, such as petrol refiners and distributors
- provide products and services to the excluded companies, such as security, catering and office suppliers.

The option also invests in a range of other asset classes that are not screened. Asset classes that are not screened include private equity, unlisted and listed infrastructure, unlisted and listed property, credit, cash and other assets.

The option may use derivatives to efficiently manage cash flows and ensure this option is invested within the target asset allocation. This could result in a small exposure to companies that are normally excluded by the option's environmental, social and governance screens (up to 5% of the total assets at any time).

You can find out more about the asset allocation and risk profile of our Socially Aware option on page 20.

¹ The percentage of the option covered by the screens is based on the strategic asset allocation. During the year we can move toward or away from this percentage based on our outlook for the economy and investment markets.

² The screens are not applied to non-corporate (e.g. government) securities, which represented 68% of the fixed-interest asset class as at 28 February 2023.

³ Reserves, in this context, are thermal coal, oil, gas or uranium that can be extracted from known fields at an economical cost.

Nominating beneficiaries

Your options

You have three options when deciding what happens to your money in the event of your death:

- **Reversionary nomination** – You nominate a person who will receive your account balance as a regular income.
- **Binding nomination** – You provide formal written direction to AustralianSuper to tell us who you want your account balance paid to. If valid, your nomination is legally binding.
- **Non-binding nomination** – You nominate who you'd prefer your account to be paid to. This nomination is not legally binding.

Who can be nominated

You can nominate the following people as beneficiaries:

- your spouse or partner
- your children (conditions apply for reversionary beneficiary nominations)
- interdependants (someone who lives with you and shares a close personal relationship where one or both of you provide financial and domestic support, and personal care of the other). Find out more about interdependants at australiansuper.com/beneficiary
- other financial dependants (such as someone who relies on you financially)¹
- your estate or legal personal representative (not available for reversionary nominations).

Your options in more detail

Reversionary nomination

If you nominate a reversionary beneficiary, this person will receive regular income payments from your account until the balance reaches \$0. It's important to consider changing or cancelling your nomination if your circumstances change, so that your benefit will be paid in line with your current wishes.

You can only nominate one of the people listed under the Who can be nominated section above as your reversionary beneficiary, except your legal personal representative. If you nominate a child over 18 years old, they must be:

- permanently disabled, or
- younger than 25 and financially dependent on you immediately before your death.

Binding nomination

If you make a binding nomination, we'll pay your account to the person you've nominated as long as your nomination is valid and in force at the time of your death. The account balance will normally be paid as a one-off payment but may be paid as an income stream to a qualifying dependant.

A binding nomination is valid if:

- it was made within three years of your death
- all the individuals nominated are alive at the time of your death (for example, if you nominated three beneficiaries and one was no longer alive at the time of your death, then the nomination would be invalid)
- all the individuals nominated are eligible.

If you make a binding nomination, it will be in force from the date you sign the form. We'll write to remind you to make another nomination before it expires. An expired or invalid binding nomination is considered to be non-binding – this means that it guides rather than instructs the payout of your account. Make a binding nomination by completing the *Binding death benefit nomination* form at the back of this PDS or download a copy from australiansuper.com/forms

Non-binding nomination

When you make a non-binding nomination, you're telling us who you'd prefer your account to be left to when you die, but your nomination isn't legally binding. This means that although we'd take your wishes into account, in the end we would have to decide who your account would be paid to depending on your situation when you die. The account balance will normally be paid as a one-off payment.

You can nominate non-binding beneficiaries when you open your account. You can change your beneficiaries at any time by logging into your online account.

Special conditions for children

Children aged between 18 and 25, who are financially dependent on you, may receive your account as regular income payments until they reach 25 (unless your account runs out earlier). The remaining account balance will be paid out to them when they turn 25. If your child is permanently disabled, they may continue to receive regular payments until the money runs out, regardless of their age.

¹ As defined by Superannuation Law.

Tax rates and arrangements

Investment returns in your Choice Income account are tax exempt.

Tax if you're 60 or over

If you're 60 or over, your retirement income payments (including any lump sum withdrawals) are generally tax-free and don't need to be declared as assessable income when you lodge a tax return.

Tax if you're under 60

If you're under 60, your income payments and lump sum withdrawals may be taxable and will need to be declared as assessable income when you lodge a tax return.



Important tax information for those under 60

All super balances including account-based pension accounts, are made of two components – taxable and tax-free. Any tax-free component in your super will remain tax-free in your Choice Income account. We'll work out the tax-free component of each payment for you.

Your tax-free component

Your tax-free component is the total of any:

- after-tax contributions
- government co-contributions.

Your taxable component

The remaining money in your account is your taxable component and is the total of:

- your before-tax contributions, including employer Superannuation Guarantee (SG) payments and salary sacrifice amounts
- any personal contributions where you've claimed a tax deduction, and
- investment returns.

Tax on the taxable component if you're under 60 in 2022/23

If you're under 60, the taxable component of any retirement income or lump sum withdrawal is reported as assessable income to the ATO and is taxed as required. However, this tax could be reduced as a result of receiving a tax offset.

Income payments

Your income payments are taxed at your marginal income tax rate, plus Medicare levy, less the 15% tax offset. You'll generally receive a 15% tax offset on any taxable retirement income payment when:

- you're between your preservation age and 59, and
- you've provided your Tax File Number.

Lump sum withdrawals

If eligible for a lump sum withdrawal, the first \$230,000 is tax-free¹ and the balance is taxed at 15% plus Medicare levy. Additional tax may be applicable if you're below your preservation age.

Paying tax

In the same way tax comes out of a working wage, tax is deducted from your payments and any additional withdrawals you make before they're deposited into your bank account.

We'll work out the tax that needs to be deducted and pay it to the ATO. The tax taken from your payments is based on a number of factors, such as the tax-free component of your account, whether you'll claim the tax-free threshold for these payments and if you're eligible for the 15% tax offset.

¹ Applies to all money you withdraw from super, not just your account with AustralianSuper. This is a lifetime limit and is indexed annually.

For details visit australiansuper.com/tax or call us on 1300 300 273.



Important tax information for everyone

Claiming a tax deduction

If you've made personal contributions to super that you intend to claim a tax deduction for, you need to tell your super fund that you plan to claim a tax deduction¹ before you transfer some or all of it to a Choice Income account.

Once you've transferred any amount to your Choice Income account, you can't claim tax deductions for the contributions you've made to super. This includes a super account within AustralianSuper.

To claim a tax deduction for personal super contributions you must lodge a *Notice of intent to claim a tax deduction* with your super fund. Download the form at australiansuper.com/TaxDeduction or call us on **1300 300 273**.

Tax on money used to open your account

Generally, you don't have to pay tax when you transfer your super into your Choice Income account. Money from an untaxed source may be taxed on entry.

Tax on death payments

If you have money left in your Choice Income account when you die, that money will be paid to your beneficiaries as outlined on page 31. As this table shows, the way those payments are taxed is based on a number of factors, including how the money is paid and who receives it.

| Type of beneficiary | Death payment type | Age of deceased | Age of dependant | Tax treatment (excluding Medicare levy) |
|---------------------|--------------------|-----------------|------------------|--|
| Dependant | Lump sum payment | Any age | Any age | Tax-free |
| | | Below 60 | Below 60 | Taxable component taxed at their marginal income tax rate, less possible 15% tax offset ² |
| | Income payments | Below 60 | 60 or older | Tax-free |
| | | 60 or older | Any age | Tax-free |
| Non-dependant | Lump sum payment | Any age | Any age | Taxable component taxed at 15% ² |
| | Income payments | Any age | Any age | Not eligible for income payments |

For further details refer to our *Applying for payment after a member dies* fact sheet available under the Insurance tab at australiansuper.com/FactSheets

¹ If aged between 67 and 74, you'll need to satisfy the work test or qualify for the work test exemption to be eligible.

² If your taxable component contains an untaxed element, additional tax may be applied to that element.

Medicare gives Australian residents access to healthcare and is partly funded by taxpayers who pay a Medicare Levy of 2% of their taxable income.

The Medicare Levy and any reductions are calculated from information provided in your tax return.



Payments

Choose how often you'll be paid

You can receive your income payments:

- every two weeks
- once a month
- once every three months
- twice a year, or
- once a year.

You can check our payment calendar at australiansuper.com/PaymentCalendar

Choose how much you'll be paid

You can tell us how much income you want to receive and we'll pay it to your bank account.

You can choose:

- the minimum payment (set by the government) or
- a specific amount.

We write to you each year confirming how much income you will receive for the coming year, based on the payment choices you had most recently made. If your chosen amount is less than the minimum payment required by law, we will pay this minimum amount.

You can make additional lump sum withdrawals any time in addition to regular income payments. However, lump sum withdrawals do not count towards the minimum income amounts that must be withdrawn by law every year. Should you make a lump sum withdrawal that takes your Choice Income balance below \$1,000, we'll pay out your full account balance and close your Choice Income account. Once your account balance is exhausted your income payments will stop.

Minimum drawdown amounts each financial year

| Age at 1 July each year | Temporary minimum rates end 30 June 2023 ¹ | Default minimum rates start from 1 July 2023 ² |
|-------------------------|---|---|
| Preservation age to 64 | 2.0% | 4.0% |
| 65 to 74 | 2.5% | 5.0% |
| 75 to 79 | 3.0% | 6.0% |
| 80 to 84 | 3.5% | 7.0% |
| 85 to 89 | 4.5% | 9.0% |
| 90 to 94 | 5.5% | 11.0% |
| 95 and over | 7.0% | 14.0% |

¹ The government's temporary reduced minimum drawdown rates for the financial years 2019/20, 2020/21, 2021/22 and 2022/23 started on 25 March 2020 and will end on 30 June 2023.

² The government's default minimum drawdown rates apply from 1 July 2023, for the financial years 2023/24 onwards.

Minimum income amount

By law, you must withdraw a minimum income amount each financial year.

This minimum amount is calculated as a percentage of your account balance at 1 July each year. There is no maximum withdrawal limit.

COVID-19 government measure ends 30 June 2023

For the 2019/20, 2020/21, 2021/22 and 2022/23 financial years, the government temporarily reduced the minimum drawdown requirements by 50% for account-based pensions. This COVID-19 (coronavirus) measure ends on 30 June 2023.

For details visit

australiansuper.com/MinimumDrawdowns

When you open a new Choice Income account before 30 June 2023, your minimum drawdown amount will be set to the temporarily reduced minimum amount (see table below), unless you choose otherwise. This minimum amount will automatically increase to the default minimum amount from 1 July 2023.

If you open a new Choice Income account from 1 July 2023, your minimum drawdown amount will be set to the default minimum amount (see table below).

Payments in the first financial year

For the first year, the minimum amount is calculated on the date your account is opened, based on how much of the financial year is left when you open your account.

Minimum

If you choose minimum payments, we'll pay you a proportion of the annual minimum amount, based on the number of days left in the financial year.

For example, if you join halfway through the year, you'll receive half the annual minimum over the remainder of the financial year.

If you open your account in June there's no minimum payment for that financial year.

Specific amount

If you choose a specific amount, we'll pay you the 'per payment' amount you've requested at the frequency you've chosen for the rest of the financial year (as long your payment amount for the year meets the minimum requirements).

You can also ask to have your income payments indexed each year to keep up with inflation as measured by the CPI, or between 1% and 5% per year (see Inflation on page 15).

When you'll be paid

After setting up your account, you will start to receive payments once your application is fully processed. This can take up to four weeks, or longer in some circumstances.



You can change your payment frequency and amount at any time. To make sure it's processed in time for your next scheduled payment, we need to receive your change at least five business days earlier.



3. Fees and other costs

Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs. You or your employer, as applicable, may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

To find out more

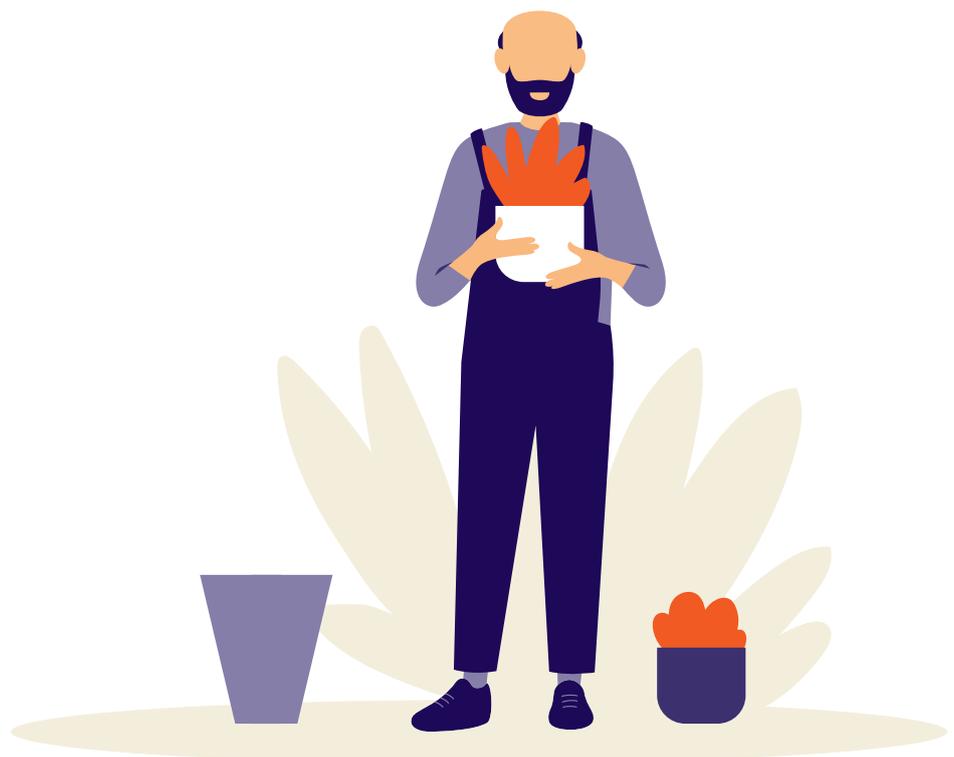
If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) Moneysmart website (moneysmart.gov.au) has a superannuation calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and other costs may be deducted from your account, from the returns on your investment or from the assets of the superannuation entity as a whole.

Other fees, such as activity fees and fees for personal advice may also be charged, but these will depend on the nature of the activity or advice chosen by you. Entry fees and exit fees cannot be charged.

Taxes are set out on pages 32–33.

You should read all the information about fees and other costs because it is important to understand their impact on your investment.



Fees and costs summary

AustralianSuper Choice Income

| Type of fee or cost | Amount | How and when paid |
|--|--|---|
| Ongoing annual fees and costs¹ | | |
| Administration fees and costs | \$1 per week | The Flat administration fee is deducted directly from your account on the last day of each month based on the number of Fridays in the month. |
| | Plus 0.10% pa of your account balance capped at \$600 pa | The Asset-based administration fee is deducted directly from your account on the last day of each month, based on your closing account balance on this date, and is pro-rated based on the number of days in the month. |
| | Nil ² | Administration costs paid from reserves that are not otherwise charged as administration fees. These costs are not directly charged to your account but have reduced the reserve balance held by the Fund to cover future administration costs. |
| Investment fees and costs | For PreMixed and DIY Mix investment options: 0.06% to 0.52% pa depending on the investment option ^{2,3,4} | Deducted from investment returns and reflected in the daily crediting rate. |
| | For the Member Direct investment option: \$30 to \$180 pa depending on the option selected ⁴ | The Portfolio administration fee is deducted directly from your Member Direct Cash account in arrears on the first business day of the following month based on the number of days in the month. |
| | Plus, underlying management fees and costs and performance fees will apply if you hold ETFs or LICs ⁵ | Underlying fees and costs are deducted from the assets of the ETF or LIC by the issuer. |
| Transaction costs | For PreMixed and DIY Mix investment options: 0.00% to 0.20% pa depending on the investment option ^{2,4} | Deducted from investment returns and reflected in the daily crediting rate. |
| | For the Member Direct investment option: Underlying transaction costs will apply if you hold ETFs or LICs ⁵ | Underlying transaction costs are deducted from the assets of the ETF or LIC by the issuer. |
| Member activity related fees and costs | | |
| Buy-sell spread | Nil ⁶ | Not applicable |
| Switching fee | Nil | Not applicable |
| Other fees & costs | Other member activity related fees and costs may apply – refer to the Additional explanation of fees and costs on page 39. | |

¹ If your account balance is less than \$6,000 at the end of the financial year, certain fees and costs charged to you in relation to administration and investment are capped at 3% of your account balance. Any amount charged in excess of that cap will be refunded directly to your account.

² These amounts are calculated based on previous financial year(s). The actual amount will change from year to year and may be more or less than the amounts shown. For details of the calculation basis for these amounts see the Additional explanation of fees and costs on page 39.

³ Investment fees and costs include Performance fees of between 0.00% and 0.13% pa depending on the investment option.

⁴ For amounts for each investment option see the Additional explanation of fees and costs on page 39.

⁵ For the Member Direct investment option, if you hold ETFs and LICs, underlying fees and costs will be charged by the product issuer. Refer to the issuer's website and relevant disclosure documents for the latest fee and cost information.

⁶ We do not charge a Buy-sell spread on PreMix and DIY Mix investment options however Brokerage fees will apply for the Member Direct investment option when you trade Shares, ETFs and LICs – refer to Brokerage fees on page 41.

Example of annual fees and costs

This table gives an example of how the ongoing annual fees and costs for the Balanced investment option for this superannuation product can affect your superannuation investment over a one-year period. You should use this table to compare this superannuation product with other superannuation products.

| Example – AustralianSuper Balanced investment option | | Balance of \$50,000 |
|--|--------------------------------|---|
| Administration fees and costs | 0.10% plus \$52 (\$1 per week) | For every \$50,000 you have in the superannuation product, you will be charged \$50 in administration fees and costs up to a maximum of \$600 plus you will be charged \$52 regardless of your account balance. |
| PLUS Investment fees and costs | 0.49% | AND , you will have deducted from your investment \$245 in investment fees and costs. |
| PLUS Transaction costs | 0.20% | AND , you will have deducted from your investment \$100 in transaction costs. |
| EQUALS Cost of product ⁷ | | If your balance was \$50,000 at the beginning of the year, then for that year you will be charged fees and costs of \$447 for the superannuation product. |

⁷ Additional fees may apply. Assumes your balance of \$50,000 is maintained throughout the year.

Cost of product for one year

The cost of product gives a summary calculation about how ongoing annual fees and costs can affect your superannuation investment over a one-year period for all investment options. It is calculated in the manner shown in Example of annual fees and costs in the table on page 37.

The cost of product information assumes a balance of \$50,000 at the beginning of the year.

Additional fees may apply – refer to the Additional explanation of fees and costs on page 39.

You should use this figure to help compare superannuation products and investment options.

| Investment option | Cost of product ¹ | Investment option | Cost of product ¹ |
|-------------------------|------------------------------|--|------------------------------|
| PreMixed options | | DIY Mix options | |
| High Growth | \$432 | Australian Shares | \$197 |
| Balanced | \$447 | International Shares | \$312 |
| Socially Aware | \$457 | Diversified Fixed Interest | \$297 |
| Conservative Balanced | \$417 | Cash | \$132 |
| Stable | \$362 | Member Direct options² | |
| Indexed Diversified | \$172 | Cash Account | \$132 |
| | | Term Deposits | \$222 |
| | | Shares, ETFs and LICs ³ | \$282 |

¹ Assumes your balance of \$50,000 is maintained throughout the year and includes all ongoing annual fees and costs.

² Assumes your account balance of \$50,000 is only invested in the relevant Member Direct option. In practice a minimum holding applies to your Member Direct Cash account and to amounts invested in either PreMixed or DIY Mix options – refer to australiansuper.com/MemberDirect for details.

³ For the Member Direct investment option, if you hold ETFs and LICs, underlying fees and costs will be charged by the product issuer. Refer to the issuer's website and relevant disclosure documents for the latest fee and cost information.

Additional example of total annual fees and costs for Member Direct

The following example illustrates how the cumulative effect of the fees and costs of the Member Direct Shares, ETFs and LICs option, as well as the underlying fees and costs of ETFs and LICs charged by the issuer, can affect your superannuation investment over a one-year period.

The actual total fees and costs that you will be charged will depend on your total account value, the ETFs and LICs you choose, and the transactions you carry out.

| Example – Member Direct Vanguard Australian Shares Index ETF | | Balance of \$50,000 |
|---|--|--|
| Cost of product for Member Direct shares, ETFs and LICs option | \$282 | For every \$50,000 you have in the superannuation product, you will be charged \$50 in administration fees and costs up to a maximum of \$600 plus you will be charged \$232 regardless of your account balance. |
| PLUS Other fees and costs for the Vanguard Australian Shares Index ETF ⁴ | 0.11% | AND , you will have deducted from your investment \$55 in other fees and costs. |
| EQUALS Total fees and costs ^{5,6} | If your balance was \$50,000 at the beginning of the year, then for that year you will be charged total fees and costs of \$337 for holding the Vanguard Australian Shares Index ETF. | |

⁴ Based on the issuer's PDS dated 21 September 2022 which was current on the date this document was prepared. Refer to the issuer's website and relevant disclosure documents for the latest fee and cost information.

⁵ This example is for illustrative purposes only and assumes your account balance of \$50,000 is maintained throughout the year and is only invested in the Vanguard Australian Shares Index ETF. In practice, a minimum holding applies to your Member Direct Cash account and to amounts invested in either PreMixed or DIY Mix options – refer to australiansuper.com/MemberDirect for details.

⁶ Additional fees may apply.

Additional explanation of fees and costs

Changing your fees

We can change the fees we charge at any time without your consent. You'll be given at least 30 days' notice before any increase in fees deducted directly from your account takes effect.

Administration fees and costs

Administration fees are paid into the Fund's administration reserve and the Fund pays its administration costs from that reserve.

Where administration costs paid from the reserve in the year ended 30 June 2022 exceed administration fees paid into the reserve for the year ended 30 June 2022, these additional administration costs paid from reserves are disclosed under Administration fees and costs. They are variable and are likely to change from year to year.

When you first join:

- the Flat administration fee for your first month is charged based on the number of Fridays in the month following the date the full balance is received into your account, and
- the Asset-based administration fee for your first month is charged based on your closing account balance at the end of the month and is pro-rated based on the number of days in the month from the date the full balance is received into your account.

When you leave:

- the Flat administration fee for your final month is charged based on the number of Fridays in that month that you were a member, and
- the Asset-based administration fee for your final month is charged based on your closing account balance on the day you leave and is pro-rated according to the number of days in the month that you were a member.

The Asset-based administration fee is capped at \$600 for any one financial year. The annual cap is applied monthly, pro-rated based on the number of days in the month.

The Trustee may be paid a limited 'Trustee Risk Reserve Fee', to allow it to manage financial risks of the Trustee or its directors that are incurred in connection with their AustralianSuper roles. If applicable, this fee is included in the administration fees and costs disclosed. You can find more information about this fee in australiansuper.com/TrustDeed

PreMixed and DIY Mix investment option fees and costs

The fees and costs in the table below apply to the balance held in the investment option.

| Investment option | Investment fees and costs | | | Transaction costs % pa |
|----------------------------|--|-----------------------|------------|------------------------|
| | Investment fees and costs (excl Performance fees) % pa | Performance fees % pa | Total % pa | |
| PreMixed options | | | | |
| High Growth | 0.37% | 0.13% | 0.50% | 0.16% |
| Balanced | 0.37% | 0.12% | 0.49% | 0.20% |
| Socially Aware | 0.40% | 0.12% | 0.52% | 0.19% |
| Conservative Balanced | 0.36% | 0.10% | 0.46% | 0.17% |
| Stable | 0.32% | 0.03% | 0.35% | 0.17% |
| Indexed Diversified | 0.09% | 0.00% | 0.09% | 0.05% |
| DIY Mix options | | | | |
| Australian Shares | 0.18% | 0.00% | 0.18% | 0.01% |
| International Shares | 0.35% | 0.00% | 0.35% | 0.07% |
| Diversified Fixed Interest | 0.37% | 0.00% | 0.37% | 0.02% |
| Cash | 0.06% | 0.00% | 0.06% | 0.00% |

Investment fees and costs (excluding Performance fees)

Investment fees and costs (excluding Performance fees) include expenses incurred directly by AustralianSuper as well as expenses incurred indirectly via other investment vehicles in which we invest. They include:

- internal investment management costs
- investment management fees paid to third-party investment managers
- custody costs
- derivative costs
- audit and other administrative costs of holding and managing investments.

They are calculated based on the actual Investment fees and costs (excluding Performance fees) incurred for the year ended 30 June 2022 and are expressed as a ratio to the average value of all the assets in the investment option over the year. They are variable and are likely to change from year to year.

Performance fees

Performance fees are an additional cost to you over and above the Investment fees and costs (excluding Performance fees) detailed above and any Administration fees and costs.

AustralianSuper does not directly charge a Performance fee, however performance fees are paid to certain third-party investment managers for generating outperformance above a set benchmark.

Generally, they are calculated as a percentage of any outperformance above a set benchmark and any time a Performance fee is paid the manager must exceed the previous highest value plus an appropriate performance hurdle before a new Performance fee is paid.

Performance fees are calculated and included in the crediting rate for the relevant investment option at a frequency consistent with the valuation cycle of the relevant asset or portfolio, but not more frequently than monthly, and are paid at least annually. The Performance fee for a particular asset or portfolio can rise and fall in line with performance.

Investment options may have a number of third-party investment managers that charge a Performance fee, and these will be determined on each individual manager's performance. This means that a Performance fee may be paid regardless of the overall performance of the investment option.

The Performance fees shown in the table on the previous page are calculated based on the average of the actual Performance fees incurred for the last five financial years ending 30 June 2022 (or a shorter period if the Performance fee was not charged for the last five financial years) and are expressed as a ratio to the average value of all the assets in the investment option over the period. They are variable and are likely to change from year to year.

We take into account any clawbacks of Performance fees paid to any third-party investment manager in a particular period due to underperformance against the set benchmark which reduces the Performance fees disclosed. During the last five financial years, there were a number of clawbacks in relation to Performance fees paid in a financial year for the International Shares investment option that resulted in an overall negative average Performance fee of -0.01% pa over the period. However, we have disclosed a Performance fee of 0.00% pa in the table on page 39 for this investment option.

Past performance is not a reliable indicator of future performance and the existence of a disclosed Performance fee for an investment option should not be taken as an indication of future performance for that investment option.

Transaction costs

Transaction costs are an additional cost to all members that invest in a particular investment option.

They comprise a broad category of costs we incur that relate to buying or selling underlying investments. They include:

- brokerage costs
- settlement and clearing costs
- stamp duty on investment transactions
- due diligence costs on investment transactions
- buy-sell spreads on underlying investment vehicles.

We do not charge a buy-sell spread on our investment options so Transaction costs for an investment option will also include the costs incurred as a result of individual member contributions and withdrawals including any switches between investment options.

Transaction costs are calculated based on the actual costs incurred for the year ended 30 June 2022 and are expressed as a ratio to the average value of all the assets in the investment option over the year. They are variable and are likely to change from year to year.

Member Direct investment option fees and costs

The fees and costs that apply to Member Direct vary depending on which option you select.

| Option | What you can invest in using this option | Portfolio administration fee ¹ | Brokerage fee |
|----------------------------|--|---|---|
| Cash Account | Cash | \$30 pa | Nil |
| Term Deposits ² | Cash <i>and</i> Term deposits | \$120 pa | Nil |
| Shares, ETFs & LICs | Cash <i>and</i> Term deposits <i>and</i> ASX 300 shares, ETFs & LICs | \$180 pa | If you buy and sell shares, ETFs and LICs Brokerage fees will apply. Refer to Brokerage fees below. |

¹ Your Portfolio administration fee is determined by the option you select and not by the type of assets you hold. If you no longer hold the core asset type, you can reduce this fee by selecting a different option at any time via the platform.

² If you redeem your Term Deposit(s) prior to their maturity date penalties will apply. Refer to the table on Term Deposit costs below.

Brokerage fees

When trading Shares, ETFs and LICs, Brokerage fees will apply to each trade as follows:

| Trade amount | Brokerage fee (incl GST less RITC) |
|-----------------|------------------------------------|
| \$0 to \$13,000 | \$13.00 |
| \$13,001 + | 0.10% |

Brokerage fees are deducted directly from your Member Direct cash account when your trades are settled.

The Fund claims a Reduced Input Tax Credit (RITC) of 75% on the GST component of any Brokerage fees and passes the benefit on to you in the form of a lower Brokerage fee deducted from your account (reflected in the amounts in the table above).

Term Deposit costs

If Term Deposits are redeemed prior to their maturity date, the effective rate of interest will be reduced depending on the time invested as follows:

| Time invested (% of total term) | Interest rate reduction |
|---------------------------------|-------------------------|
| 0 to 50 | 50% |
| >50 | 20% |

Other fees and costs for ETFs and LICs

If you hold ETFs and LICs, underlying fees and costs will be charged by the product issuer. Refer to the issuer's website and relevant disclosure document for the latest fee and cost information.

Seek professional advice

Investments purchased through the Member Direct investment option form part of a self-directed investment strategy. Member Direct isn't for everyone. You should read the Member Direct investment option guide and the Member Direct terms and conditions before making a decision. You'll find more information at australiansuper.com/MemberDirect

We strongly encourage you to seek advice from a financial adviser before choosing the Member Direct investment option and formulating your investment strategy.

For more information on your advice options with AustralianSuper call **1300 300 273** between 8am and 8pm (AEST/AEDT) weekdays or visit australiansuper.com/advice

Personal financial product advice is provided under the Australian Financial Services Licence held by a third party and not by AustralianSuper Pty Ltd. Some personal advice may attract a fee, which would be outlined before any work is completed and is subject to your agreement.

Advice fees for personal advice

If you receive personal financial advice from an AustralianSuper employed or registered Financial Adviser, you may be charged an Advice fee which would be outlined before any work is completed and is subject to your agreement. With your written approval, Advice fees may be deducted from your AustralianSuper account as long as the advice relates solely to your AustralianSuper account.

Where the advice being provided is in relation to both your AustralianSuper account and another external superannuation account, or in relation to both your AustralianSuper account and another family member's AustralianSuper account, only the component of the Advice fees relating to the advice specifically about your AustralianSuper account can be deducted from your AustralianSuper account.

For most over-the-phone advice about your AustralianSuper account, there's no additional cost, as it's included in your membership and covered by the administration fees you pay.

For over-the-phone advice about transition to retirement and/or starting a pension account, a fee of \$295 is payable from your AustralianSuper account.

If you receive personal financial advice that is not provided through the over-the-phone advice service, the fee you pay will depend on the nature and complexity of the advice. This fee will be agreed in writing with your adviser.

The *Statement of Advice* (or *Record of Advice*) provided by your Financial Adviser will set out the fees you'll pay.

For advice fees, other than for over-the-phone retirement planning advice mentioned above, the Fund claims Reduced Input Tax Credits (RITCs) of 55% on GST it pays and passes the benefit on to you in the form of a lower Advice fee deducted from your account. This means that the Advice fee deducted directly from your account is less than the full fee otherwise charged.

For example, if the Advice fee is \$3,300 (including \$300 GST), AustralianSuper will only deduct \$3,135 from your account. The difference of \$165 represents the RITC (55% of \$300 GST).

Advice fees are deducted directly from your account on the last Friday of the month, or from your Member Direct Cash account in arrears on the first business day of the following month.

Advice fees may be:

- one-off Advice fees for a one-off service
- fixed-term Advice fees for a fixed period of service of 12 months or less
- ongoing Advice fees for a period of service of more than 12 months, however you must provide your written consent on each anniversary to renew the service.

Generally, Advice fee deductions can only be requested once in a 12-month period and will be paid as a single lump sum payment. Where the nominated account for the Advice fee deduction is the Member Direct Cash account, any fixed-term or ongoing Advice fees may also be deducted on either a monthly or quarterly basis and will automatically cease at the end of the service period which must be 12 months or less.

Refer to australiansuper.com/advice for details on your advice options.

Personal financial product advice is provided under the Australian Financial Services Licence held by a third party and not by AustralianSuper Pty Ltd.

Defined fees

All superannuation funds are required to provide the following fee definitions. Not all fees are relevant to you.

Activity fees

A fee is an **activity fee** if:

- a) the fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee:
 - i. that is engaged in at the request, or with the consent, of a member; or
 - ii. that relates to a member and is required by law; and
- b) those costs are not otherwise charged as administration fees and costs, investment fees and costs, transaction costs, a buy-sell spread, a switching fee, an advice fee or an insurance fee.

Administration fees and costs

Administration fees and costs are fees and costs that relate to the administration or operation of the superannuation entity and includes costs incurred by the trustee of the entity that:

- a) relate to the administration or operation of the entity; and
- b) are not otherwise charged as investment fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

Advice fees

A fee is an **advice fee** if:

- a) the fee relates directly to costs incurred by the trustee of the superannuation entity because of the provision of financial product advice to a member by:
 - i. a trustee of the entity; or
 - ii. another person acting as an employee of, or under an arrangement with, the trustee of the entity; and
- b) those costs are not otherwise charged as administration fees and costs, investment fees and costs, a switching fee, an activity fee or an insurance fee.

Buy-sell spreads

A **buy-sell spread** is a fee to recover costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity.

Exit fees

An **exit fee** is a fee, other than a buy-sell spread, that relates to the disposal of all or part of a member's interests in a superannuation entity.

Investment fees and costs

Investment fees and costs are fees and costs that relate to the investment of the assets of a superannuation entity and include:

- a) fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees); and
- b) costs incurred by the trustee of the entity that:
 - i. relate to the investment of assets of the entity; and
 - ii. are not otherwise charged as administration fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

Switching fees

A **switching fee** for a MySuper product is a fee to recover the costs of switching all or part of a member's interest in a superannuation entity from one class of beneficial interest in the entity to another.

A switching fee for a superannuation product other than a MySuper product, is a fee to recover the costs of switching all or part of a member's interest in the superannuation entity from one investment option or product in the entity to another.

Transaction costs

Transaction costs are costs associated with the sale and purchase of assets of the superannuation entity other than costs that are recovered by the superannuation entity charging buy-sell spreads.

4. The next steps

How to join

Join online at australiansuper.com/join or fill out the *Open a Choice Income account* form at the back of this PDS.

Before you set up your account

If you're transferring your money from more than one super fund to start your Choice Income account, it may take time for all your money to reach us. Because we will only invest all of your money together at the one time, there will be no investment returns until we receive all your super rollovers.

To ensure your money stays invested at all times, it is a good idea to combine all your money into one super account first.

If you already have an AustralianSuper super account, the money transferred from your other funds will be invested in the investment option/s you've previously selected for your super account, and any returns will be applied to your super account. To combine, complete the *Combine your super into AustralianSuper* form at australiansuper.com/forms

If you don't have an AustralianSuper super account, you can open a super account online at australiansuper.com/join or call us on **1300 300 273**.

Changing your mind

If you change your mind, a 14-day 'cooling off' period applies when you can cancel your Choice Income account.

This period starts from the earlier of:

- the date we confirm your AustralianSuper account has been established
- five business days after the date your account with AustralianSuper was established.

If you would like to cancel your membership during this period, please write to us at:

AustralianSuper
Locked Bag 6
Carlton South VIC 3053

or send us an email enquiry via our website at australiansuper.com/email

If you cancel your account and don't have access to your entire balance in cash, we'll transfer it to the complying super fund of your choice, or into the AustralianSuper Personal Plan if you don't make a choice. If you do have access, we'll pay your balance minus any tax and retirement income payments already made. You may be charged fees and be entitled to any investment returns positive or negative.

After you've joined

As soon as you receive your Choice Income member number, you can register for an online account at australiansuper.com/login

Online account features

- view your account balance and transactions
- update your personal details
- review and change your investment options
- change your payment amount and frequency
- request additional one-off payments
- view a copy of your Centrelink Schedule
- view your beneficiaries and update any non-binding nominations.

Access your account on the go

It's easy to stay on top of your Choice Income account with our mobile app. You can:

- view your account balance, transactions and fees and costs
- be notified when a payment comes out of your account
- change the way your money is invested
- download recent statements
- ask questions using our Live Message or Facebook Messenger features
- update your details and more.

To find out more, visit

australiansuper.com/MobileApp

Getting advice

To make an appointment with a financial adviser, call us on **1300 300 273** or visit australiansuper.com/ContactUs

How to make a complaint

AustralianSuper is committed to handling any complaints promptly and fairly. All complaints will be managed in confidence.

The simplest way to resolve a complaint can be to discuss it with us by calling **1300 300 273** (8am–8pm AEST/AEDT weekdays).

If you would prefer not to discuss the complaint or your concern is not satisfactorily resolved, you can email your complaint to us at **complaints@australiansuper.com** or via our website at **australiansuper.com/email** or you can write to us at:

The Complaints Officer
AustralianSuper
GPO Box 1901
Melbourne VIC 3001

We'll acknowledge and investigate your complaint and address your concerns generally within 45 days of receiving your complaint. We will write to you accordingly if there are any exceptions.

At any stage you're welcome to contact your assigned Complaint Officer for an update on the progress of your complaint.

What happens next?

If you don't receive a response to your complaint within the required timeframe, or if you're not satisfied with AustralianSuper's response to your complaint, you may be eligible to take your complaint to an external complaints body.

Australian Financial Complaints Authority (AFCA) provides fair and independent financial services complaint resolution that is free to consumers.

Australian Financial Complaints Authority
GPO Box 3
Melbourne VIC 3001
Call: **1800 931 678** (free call)
Online: **afca.org.au**

If your complaint relates to the handling of your personal information, you are able to escalate your complaint to the Office of Australian Information Commissioner (OAIC).

Office of the Australian Information Commissioner
GPO Box 5218
Sydney NSW 2001
Call: **1300 363 992**
Online: **oaic.gov.au**

Privacy

The privacy and security of your personal information is important to AustralianSuper. Your information will be collected and handled in accordance with our privacy policy, which is in line with the requirements of privacy legislation.

Please refer to the AustralianSuper Privacy Policy at **australiansuper.com/privacy**

Privacy collection statement

AustralianSuper Pty Ltd (ABN 94 006 457 987) of Locked Bag 6, Carlton South, Victoria 3053, collects your personal information (PI) to operate your super account (including insurance), improve our products and services and keep you informed. If we can't collect your PI we may not be able to provide these services. PI is collected from you but sometimes from third parties. We will only share your PI where necessary to perform our activities with our administrator (Australian Administration Services Pty Ltd, Link Group), service providers, as required by law or court/tribunal order, or with your permission. Your PI may be accessed overseas by some of our service providers. A list of countries can be found at the URL below.

Our Privacy Policy details how to access and change your PI, as well as the privacy complaints process.

For complete details go to **australiansuper.com/CollectionStatement** or call us on **1300 300 273**.

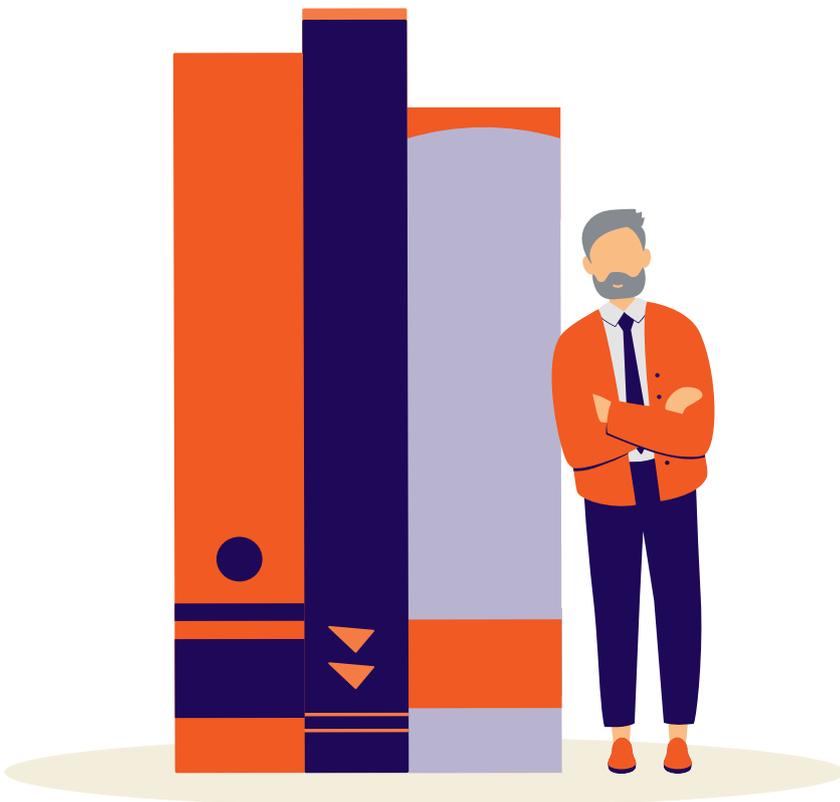
5. Forms

What you'll need to complete these forms:

- Tax File Number (TFN)
- bank account details
- super account details
- Medicare, current driver's licence or Australian passport details.

Important things to consider

- If you've made personal contributions to super that you intend to claim a tax deduction for, you should make the claim before opening your Choice Income account. You won't be able to claim a tax deduction after the transfer has been made (see page 33).
- You can't add money to your Choice Income account once you've opened it, so it's a good idea to consolidate your super first (see page 7).
- If you're below age 60, you must also complete the Tax File Number declaration form. If we don't receive this form, payments will commence after 60 days, at which time your account will be activated and taxed at the highest marginal rate.
- It's a good idea to understand Centrelink's deeming rules before rolling over existing retirement income accounts. Find out more at servicesaustralia.gov.au
- For help on providing proof of ID go to australiansuper.com/IDHelp



4 Are you opening your account with funds from your AustralianSuper account?

Do you want to transfer super from your AustralianSuper account/s to open a Choice Income account? You'll need to transfer a minimum of \$50,000 to open an account.

- Yes (go to step 4a) No (go to step 5)

Please fill in details for each AustralianSuper account

| a) Your existing AustralianSuper member number | b) Do you want to transfer your entire balance? | c) How much money do you want to leave in your AustralianSuper super account? ^{1,2} | d) Do you want to transfer a nominated amount to your Choice Income account? ^{1,2} |
|--|---|---|---|
| Account 1: <input type="text"/> <input type="text"/> | <input checked="" type="checkbox"/> Yes ³ (go to step 5) <input type="checkbox"/> No (go to either step 4c or 4d) | <input checked="" type="checkbox"/> \$6,000 <input type="checkbox"/> Other amount \$ <input type="text"/> | \$ <input type="text"/> |
| Account 2: <input type="text"/> <input type="text"/> | <input checked="" type="checkbox"/> Yes ³ (go to step 5) <input type="checkbox"/> No (go to either step 4c or 4d) | <input checked="" type="checkbox"/> \$6,000 <input type="checkbox"/> Other amount \$ <input type="text"/> | \$ <input type="text"/> |
| Account 3: <input type="text"/> <input type="text"/> | <input checked="" type="checkbox"/> Yes ³ (go to step 5) <input type="checkbox"/> No (go to either step 4c or 4d) | <input checked="" type="checkbox"/> \$6,000 <input type="checkbox"/> Other amount \$ <input type="text"/> | \$ <input type="text"/> |

¹ When transferring from an AustralianSuper super account to open a Choice Income account, you'll need to leave a minimum balance of \$6,000 in your super account for it to remain open. To find out more about the minimum balance, visit australiansuper.com/AccessYourSuper

² If you want to keep your insurance cover you'll need to have enough money in your super account to pay for it. To understand how to maintain cover, read our *Insurance in your super* guide for your division at australiansuper.com/InsuranceGuide

³ This will close your existing AustralianSuper account. Any insurance cover you have with this account will cease.

5 Are you opening an account with super from another fund?

If you have more than one fund to roll into AustralianSuper, you must complete a *Combine your super into AustralianSuper* form for each additional fund you wish to roll over. This form is available online under the 'Retirement' tab at australiansuper.com/forms You'll need to transfer a minimum of \$50,000 to open an account.

You can't add money to your account once you've opened it, so it's a good idea to combine first.

We also only invest all of your money together at the one time, there will be no investment returns until we receive all your rollovers to setup your Choice Income account.

a) Provide your fund's details

FROM:

Other super fund

Fund name

Fund phone number Member or account number

Australian Business Number (ABN) Unique Superannuation Identifier (USI)

Amount to transfer (choose one only) Whole balance Partial amount of \$, , .

Self-managed super fund (SMSF)

SMSF name Australian Business Number (ABN)

Electronic Service Address (ESA)

Amount to transfer (choose one only) Whole balance Partial amount of \$, , .

TO: Fund name Fund phone number Member number (if known)

Australian Business Number (ABN) Unique Superannuation Identifier (USI)

5 Are you opening an account with super from another fund? (continued)

Important information

1. If you're transferring the whole balance of your other super accounts, this means you're asking us to close your other super accounts.
2. Remember to check if your old fund charges any fees and that you no longer need the insurance cover provided by your old fund (if any).



b) Provide us with your TFN

To protect your super, you need to prove your identity when you move money between super funds.

If you don't want to give us your TFN, you must complete a *Combine your super into AustralianSuper* form and provide certified copies of your identity documents (ID) for each additional fund you wish to roll over. This form is available online under the 'Retirement' tab at australiansuper.com/forms

If you don't provide the right ID correctly certified, it will delay the transfer. For help on providing proof of ID go to australiansuper.com/IDHelp

Use my Tax File Number (TFN) to identify me.

Provide your TFN here

Your TFN is the easiest way to identify you. By giving us your TFN, you are authorising us to give this information to your other super fund. They will confirm your ID with the Australian Tax Office.

Providing your TFN

We're authorised under super law to collect, use and disclose your Tax File Number (TFN). It's optional to provide your TFN, but if we have it, we'll be able to accept all types of contributions from you; you won't pay more tax than you need to and it'll be easier to find your super. If you transfer your super to another fund, we'll give them your TFN unless you tell us not to in writing. Visit australiansuper.com/RefTFN for more details.



6 Provide your bank account details

Name of bank, building society or credit union

BSB number

Account holder's name¹

Account number

You may provide a copy of your bank statement so we can check your details to avoid any payment delays.

¹ This must be a personal account, held solely or jointly in your name.

7 Set up your account using Smart Default (optional)

If you choose to set up your account using Smart Default, this means your investment and payment options are pre-selected:

- you're invested in 12% Cash option and 88% Balanced option,
- you get paid every two weeks, and
- you initially receive at least 6% of your balance each year; as you get older this amount will change.

See page 12 of the *Choice Income PDS* for details.

Do you want to open your account using Smart Default?

No (go to step 8)

Yes (go to step 10)

8 Let us know how you want to be paid

Tell us how much and how often you want to receive payments. (If you've already chosen to set up your account using Smart Default in step 7, leave steps 8 and 9 blank and go to step 10.)

Your payments will start on the next available nominated pay date, once your application is fully processed. This can take up to four weeks, or longer in some circumstances. For details on payments see page 34 of the PDS. You can change your payment options at any time by logging into your online account.

a) When I'd like to receive my payments: Please choose (X) one option only, and fill in month and choose a start date where applicable.

- Fortnightly (next available payment date)
- Monthly. Choose one (X) start date: 15th 28th soon as possible (next scheduled payment date)
- Quarterly from Choose one (X) start date: 15th 28th soon as possible (next scheduled payment date)
- Half-yearly from Choose one (X) start date: 15th 28th soon as possible (next scheduled payment date)
- Yearly from Choose one (X) start date: 15th 28th soon as possible (next scheduled payment date)

b) I'd like my payment amount to be: Please choose (X) one option only.

- Option 1 (Default):** the minimum amount allowed¹.
- Option 2:** a specific amount² for each payment \$

For this specific amount, how much do you want this payment amount to increase by each year?³
Choose one (X) below

- 0% (Default) 1% 2% 3% 4% 5% Consumer Price Index (CPI)

¹ By law, you must withdraw a minimum income amount from your account balance each year, and this varies with your age. Your minimum payment amount is determined by the actual amount rolled into your account, and is recalculated every year based on your balance on 1 July. For details see page 34 of the PDS. You'll be paid this minimum amount as the default option if no relevant boxes are selected. The minimum payment amount will also be pro-rata (proportionate) by default in the first financial year. This means that in your first financial year, you'll receive a proportion of the minimum annual amount spread over the rest of that first financial year.

² If you choose an amount that is smaller than the minimum amount per financial year, we'll contact you.

³ If no relevant box is selected for an annual increase in payment amount, the default option is 0%.

9 Choose your investments and where to draw payments from

(If you've already chosen to set up your account using Smart Default in step 7, leave steps 8 and 9 blank and go to step 10.)
Select one (X) of the three options below:

- I would like my current superannuation investment strategy to be transferred to my Choice Income account⁴ (go to step 10).
- I would like to set up the default investment strategy - **Balanced option.**
- I would like to set up a new investment strategy for this account.

This means choosing my investment options and where I would like my income payments and fees to be drawn from. Follow the steps below:

- a) Fill in the percentage you want to invest in each option, in Column A of the table provided. If no options are selected, the default investment option will be the Balanced option.
- b) Next, choose where you want your payments and fees taken from - select one option only. If you don't make a choice, your account will default to the Highest balance option.

- Option 1:** Highest balance (default) - take payments from the investment option with the highest balance.
- Option 2:** Pro-rata - take payments from each investment option in proportion to the balance in each option.
- Option 3:** Payment order - take payments in the order I choose. Fill in Column B of the table provided, by numbering in order only those investment options you've chosen.

| Investment option | Column A: % to invest in | Column B: Payment order (for Option 3 only) |
|----------------------------------|--|---|
| PreMixed options | | |
| High Growth | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| Balanced | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| Socially Aware | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| Indexed Diversified | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| Conservative Balanced | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| Stable | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| DIY Mix options | | |
| Australian Shares | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| International Shares | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| Diversified Fixed Interest | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| Cash | <input type="text"/> <input type="text"/> <input type="text"/> % | <input type="text"/> |
| TOTAL MUST ADD UP TO 100% | <input type="text" value="1"/> <input type="text" value="0"/> <input type="text" value="0"/> % | |

⁴ If you already have an AustralianSuper super account and you want to transfer your Member Direct holdings to a Choice Income account, this is not the right form for you. Please download and complete the form called *Seamless Transfer of your Member Direct account* at australiansuper.com/MemberDirect

10 Nominate beneficiaries

You can choose only (X) one of three options when deciding what happens to your money when you die:

- **Reversionary nomination** – You nominate a person who will receive your account balance as a regular income. Conditions apply for who you can nominate. For details see page 31 of the *Choice Income PDS*.
- **Binding nomination** – You provide formal written direction to AustralianSuper to tell us who you want your account balance paid to. If valid, your nomination is legally binding.
- **Non-binding nomination** – You nominate who you'd prefer your account to be paid to. This nomination is not legally binding.

For details on nominating beneficiaries, see page 31 of the *Choice Income PDS*.

Please choose (X) one option only.

Option 1: Reversionary nomination

Conditions apply for who you can nominate as a reversionary beneficiary. For details on their eligibility see page 31 of the *Choice Income PDS*.

Last name

Mr

Mrs

Ms

Miss

Dr

First name/s

Relationship to you

Date of birth

It's important to note that in some cases making a reversionary nomination may impact your Centrelink benefits.

Contact the Department of Social Services at dss.gov.au if you have questions regarding your Centrelink entitlements.

Option 2: Binding nomination

Please complete the Binding death benefit nomination form at the back of the PDS and attach it to this application.

Leave the rest of this section of the form blank, and go to step 11 or step 12.

Option 3: Non-binding nomination

Please use the two decimal point spaces provided for the benefit percentages (% of benefit) section to add up to 100.00%.

| Full name | Relationship | Residential address | % of benefit |
|---|--|------------------------------|--|
| | <input type="checkbox"/> Spouse <input type="checkbox"/> Child <input type="checkbox"/> Interdependent <input type="checkbox"/> Financial dependant ¹ <input type="checkbox"/> Legal personal representative (executor or administrator of your estate) | | <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/> <input type="text"/> % |
| | <input type="checkbox"/> Spouse <input type="checkbox"/> Child <input type="checkbox"/> Interdependent <input type="checkbox"/> Financial dependant ¹ <input type="checkbox"/> Legal personal representative (executor or administrator of your estate) | | <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/> <input type="text"/> % |
| | <input type="checkbox"/> Spouse <input type="checkbox"/> Child <input type="checkbox"/> Interdependent <input type="checkbox"/> Financial dependant ¹ <input type="checkbox"/> Legal personal representative (executor or administrator of your estate) | | <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/> <input type="text"/> % |
| | <input type="checkbox"/> Spouse <input type="checkbox"/> Child <input type="checkbox"/> Interdependent <input type="checkbox"/> Financial dependant ¹ <input type="checkbox"/> Legal personal representative (executor or administrator of your estate) | | <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/> <input type="text"/> % |
| | <input type="checkbox"/> Spouse <input type="checkbox"/> Child <input type="checkbox"/> Interdependent <input type="checkbox"/> Financial dependant ¹ <input type="checkbox"/> Legal personal representative (executor or administrator of your estate) | | <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/> <input type="text"/> % |
| <input checked="" type="checkbox"/> Mark (X) this box if you've attached a separate sheet because there wasn't enough space here. | | TOTAL MUST ADD UP TO 100.00% | <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/> <input type="text"/> % |

¹ As defined by Superannuation law

11 Give your financial adviser access to your account details

If you have a financial adviser, you can give them and their staff access to your Choice Income account below. If not, go to step 12.

If you have previously granted a financial adviser access to your account details, providing details of a new adviser here will remove access for the previous adviser.

Full name of financial adviser²

Name of business

Adviser email address²

Telephone

Licensee AFSL number

ASIC Financial adviser representative number²

² Mandatory fields

12 Provide proof of your identity

Please complete (X) one of the options below.

Option 1: I want to use electronic verification

By giving you my Medicare, driver's licence or Australian passport details below, I authorise the use of my personal details (including the information below) for the purpose of electronic data verification. I understand that my information will be subject to an information match request in relation to relevant official record holder information and a corresponding information match result will be provided via the use of third party systems.

Fill out any TWO of the following, and (X) Option 1 box above.

| | | |
|---|--|---|
| 1. Full name as appears on my Medicare card <input type="text"/> | | |
| My Medicare number is <input type="text"/> | Valid to MMYYYY <input type="text"/> | My reference number on this card is <input type="text"/> |
| 2. Full name as appears on my driver's licence <input type="text"/> | | |
| Licence number <input type="text"/> | Card number ¹ <input type="text"/> | ¹ Visit australiansuper.com/IDHelp to find the card number on your driver's licence. |
| State of issue <input type="text"/> | Expiry date DDMMYYYY <input type="text"/> | |
| 3. My Australian passport number is <input type="text"/> | | |
| Place of birth (as shown on your passport) <input type="text"/> | | |
| Country of birth (not shown on your passport) <input type="text"/> | | |
| Family name at birth (not shown on your passport) <input type="text"/> | | |

Option 2: I want to attach paper copies of certified documentation

I have attached my certified proof of identity to this application.

Please ensure that you provide photocopies of your original identification documents and that they are correctly certified. Each page must be certified as a true copy. The documents we receive from you must have been certified and dated within the last 6 months. We can't accept undated documents. For instructions on who can certify documents, go to australiansuper.com/IDHelp

- Use electronic verification if paper copies of certified documentation are incorrectly certified or unable to be read. I authorise the use of my personal details for the purpose of electronic data verification if the paper copies of my certified documentation are incorrectly certified or unable to be read. I understand that my information will be subject to an information match request in relation to relevant official record holder information and a corresponding information match result will be provided via the use of third party systems.

13 Sign this form

I have read the Privacy Collection Statement and I understand how AustralianSuper will use my personal information. AustralianSuper's Privacy Collection Statement is in the PDS and online at australiansuper.com/CollectionStatement. To the best of my knowledge, the information I have provided on this form is correct.

I confirm I am either an Australian citizen/permanent resident, a New Zealand citizen or I hold an eligible retirement visa (subclass 405 or 410)

If I've provided my email address and/or phone number, I consent to AustralianSuper sending me information about my account, AustralianSuper's products and services and marketing communications, including third-party products and services, via email, my online account, SMS, mobile app or phone, as appropriate and in accordance with AustralianSuper's Privacy Policy and my existing communication preferences. I understand I can change my communication preferences at any time by calling AustralianSuper on **1300 300 273** or through the Communication preferences section of my online account.

The personal information I have provided will be used to open my account. At australiansuper.com/privacy I can read the full details on the collection and use of personal information. My account will be set up based on the choices I've made as fully explained in the PDS that was provided to me.

Sign here

Date

Print name



Please return this completed form to AustralianSuper, Locked Bag 6, CARLTON SOUTH VIC 3053
Questions? Call **1300 300 273** or visit australiansuper.com/retirement

Making, changing or cancelling a binding death nomination

Follow these instructions to set up, change or cancel a binding nomination.

What is a binding nomination?

A binding nomination instructs AustralianSuper how to pay your death benefit if you die.

As long as it's valid, your nomination is legally binding and we must follow it. This is why it's important to consider changing or cancelling your binding nomination if your circumstances change, so that your benefit will be paid in line with your current wishes.

Who can I nominate?

For a binding nomination to be valid, the people you list at step 2 of this form must be (at the date of your death):

- your spouse
- your children
- financially dependent¹ on you
- your legal personal representative, which means the executor or administrator of your estate, or
- an interdependant (someone who lives with you and shares a close personal relationship where one or both of you provide for the financial and domestic support and personal care of the other). Find out more about interdependants at australiansuper.com/beneficiary

You can only select one relationship per nomination.

How long does it last?

A correctly completed binding nomination remains valid for three years from the date you sign the form. The expiry date of your binding nomination is shown on your member statement and we'll also send you a reminder before your nomination expires.

How do I cancel my binding nomination?

You can cancel your binding nomination at any time. To cancel your nomination you need to complete steps 1, 3 and 4 of this form and return it to us.

How do I change my binding nomination?

You can change your binding nomination at any time. To change your current binding nomination you'll need to complete and submit a new valid *Binding death benefit nomination* form. This new nomination will override your current binding nomination.

Does it cost anything?

No. There are no fees for you to make a binding nomination.

What if my nomination is invalid?

If your nomination is invalid, we'll consider your wishes, but will use our discretion when paying out your death benefit.

Examples of an invalid binding nomination include:

- your nomination being made more than three years ago;
- the form being incorrectly signed and witnessed; or
- the individuals nominated no longer qualifying as your dependants at the date of your death.

Can I have a binding death nomination and a reversionary beneficiary for the same pension account at the same time?

No. If you currently have a reversionary beneficiary nomination and would like to make a binding death nomination, AustralianSuper requires that you cancel your reversionary beneficiary nomination by completing all the steps on this form.

More about interdependants

An interdependent relationship exists if:

- two people have a close personal relationship which involves a demonstrated and ongoing commitment to a shared life and each other's emotional support and wellbeing; and
- they live together, or are temporarily living apart; and
- one or each of them provides the other with financial support; and
- one or each of them provides the other with domestic support and personal care of a level normally provided in a close personal relationship, rather than by a mere friend or flatmate

OR

- if they don't live together or provide each other with financial support, domestic support and personal care, it's because one or both of them suffer from a disability.

Two people don't have an interdependent relationship if one of them provides domestic support and personal care to the other and is paid for this or works on behalf of another person or organisation such as a government agency, a body corporate or a benevolent or charitable organisation.

Whether your nominated beneficiaries qualify as your interdependants will be assessed when a claim is made.

AustralianSuper will pay your death benefit in accordance with your binding nomination if it:

- is made to us in writing on the form over the page;
- nominates one or more of your dependants (at the date of your death) or legal personal representative;
- is signed and dated by two people who have witnessed you sign and date the form, are aged 18 years or over and are not nominated on the form;
- received by us before your death; and
- has not expired before your death.

To set up a new binding nomination, or to change an existing nomination, complete steps 1, 2 and 4 of this form.

To cancel your binding nomination and change to a non-binding nomination, complete steps 1, 3 and 4 of this form.



¹ As defined by Superannuation law.

Privacy Collection Statement

Please read this Privacy Collection Statement to see how AustralianSuper uses your personal information.

AustralianSuper Pty Ltd (ABN 94 006 457 987) of Locked Bag 6, Carlton South, Victoria 3053, collects your personal information (PI) to operate your super account (including insurance), improve our products and services and keep you informed. If we can't collect your PI we may not be able to provide these services. PI is collected from you but sometimes from third parties like your employer. We will only share your PI where necessary to perform our activities with our administrator (Australian Administration Services Pty Ltd, Link Group), service providers, as required by law or court/tribunal order, or with your permission. Your PI may be accessed overseas by some of our service providers. A list of countries can be found at the URL below. Our Privacy Policy details how to access and change your PI, as well as the privacy complaints process. For complete details go to australiansuper.com/privacy or call us on **1300 300 273**.



Tax file number declaration

This declaration is NOT an application for a tax file number.

- Use a black or blue pen and print clearly in BLOCK LETTERS.
- Print X in the appropriate boxes.
- Read all the instructions including the privacy statement before you complete this declaration.

ato.gov.au

Section A: To be completed by the PAYEE

1 What is your tax file number (TFN)?

TFN input boxes

For more information, see question 1 on page 2 of the instructions.

OR I have made a separate application/enquiry to the ATO for a new or existing TFN.

OR I am claiming an exemption because I am under 18 years of age and do not earn enough to pay tax.

OR I am claiming an exemption because I am in receipt of a pension, benefit or allowance.

2 What is your name?

Title: Mr Mrs Miss Ms

Surname or family name

Surname input boxes

First given name

First given name input boxes

Other given names

Other given names input boxes

3 What is your home address in Australia?

Address line 1 input boxes

Suburb/town/locality

Suburb/town/locality input boxes

State/territory

Postcode

State/territory input boxes

Postcode input boxes

4 If you have changed your name since you last dealt with the ATO, provide your previous family name.

Previous family name input boxes

5 What is your primary e-mail address?

E-mail address input boxes

6 What is your date of birth?

Date of birth input boxes (Day/Month/Year)

7 On what basis are you paid? (select only one)

Payment basis options: Full-time employment, Part-time employment, Labour hire, Superannuation or annuity income stream, Casual employment

8 Are you: (select only one)

Residency options: An Australian resident for tax purposes, A foreign resident for tax purposes, OR A working holiday maker

9 Do you want to claim the tax-free threshold from this payer?

Tax-free threshold options: Yes, No. Includes instruction: Answer no here if you are a foreign resident or working holiday maker, except if you are a foreign resident in receipt of an Australian Government pension or allowance.

10 Do you have a Higher Education Loan Program (HELP), VET Student Loan (VSL), Financial Supplement (FS), Student Start-up Loan (SSL) or Trade Support Loan (TSL) debt?

Debt options: Yes, No. Includes instruction: Your payer will withhold additional amounts to cover any compulsory repayment that may be raised on your notice of assessment.

DECLARATION by payee: I declare that the information I have given is true and correct.

Signature

Signature box with text: You MUST SIGN here

Date input boxes (Day/Month/Year)

There are penalties for deliberately making a false or misleading statement.

Once section A is completed and signed, give it to your payer to complete section B.

Section B: To be completed by the PAYER (if you are not lodging online)

1 What is your Australian business number (ABN) or withholding payer number?

ABN input boxes

Branch number (if applicable)

Branch number input boxes

2 If you don't have an ABN or withholding payer number, have you applied for one?

Yes No

3 What is your legal name or registered business name (or your individual name if not in business)?

Legal name input boxes (A U S T R A L I A N S U P E R)

Legal name input boxes

Legal name input boxes

4 What is your business address?

Address line 1 input boxes (L E V E L 3 0)

Address line 2 input boxes (1 3 0 L O N S D A L E S T R E E T)

Suburb/town/locality

Suburb/town/locality input boxes (M E L B O U R N E)

State/territory

Postcode

State/territory input boxes (V I C)

Postcode input boxes (3 0 0 0)

5 What is your primary e-mail address?

E-mail address input boxes

6 Who is your contact person?

Contact person input boxes

Business phone number

Business phone number input boxes

7 If you no longer make payments to this payee, print X in this box.

X input box

DECLARATION by payer: I declare that the information I have given is true and correct.

Signature of payer

Signature box

Date input boxes (Day/Month/Year)

There are penalties for deliberately making a false or misleading statement.

Return the completed original ATO copy to:

AustralianSuper
Locked Bag 6,
CARLTON SOUTH VIC 3053

IMPORTANT

See next page for:

- payer obligations
- lodging online.

Payer information

The following information will help you comply with your pay as you go (PAYG) withholding obligations.

— Is your employee entitled to work in Australia?

It is a criminal offence to knowingly or recklessly allow someone to work, or to refer someone for work, where that person is from overseas and is either in Australia illegally or is working in breach of their visa conditions.

People or companies convicted of these offences may face fines and/or imprisonment. To avoid penalties, ensure your prospective employee has a valid visa to work in Australia before you employ them. For more information and to check a visa holder's status online, visit the Department of Home Affairs website at homeaffairs.gov.au

Is your payee working under a working holiday visa (subclass 417) or a work and holiday visa (subclass 462)?

Employers of workers under these two types of visa need to register with the ATO, see ato.gov.au/whmreg

For the tax table "working holiday maker" visit our website at ato.gov.au/taxtables

Payer obligations

If you withhold amounts from payments, or are likely to withhold amounts, the payee may give you this form with section A completed. A TFN declaration applies to payments made after the declaration is provided to you. The information provided on this form is used to determine the amount of tax to be withheld from payments based on the PAYG withholding tax tables we publish. If the payee gives you another declaration, it overrides any previous declarations.

Has your payee advised you that they have applied for a TFN, or enquired about their existing TFN?

Where the payee indicates at question 1 on this form that they have applied for an individual TFN, or enquired about their existing TFN, they have 28 days to give you their TFN. **You must withhold tax for 28 days at the standard rate according to the PAYG withholding tax tables.** After 28 days, if the payee has not given you their TFN, you must then withhold the top rate of tax from future payments, unless we tell you not to.

If your payee has not given you a completed form you must:

- notify us within 14 days of the start of the withholding obligation by completing as much of the payee section of the form as you can. Print 'PAYER' in the payee declaration and lodge the form – see 'Lodging the form'.
- withhold the top rate of tax from any payment to that payee.

➤ For a full list of tax tables, visit our website at ato.gov.au/taxtables

Lodging the form

You need to lodge TFN declarations with us within 14 days after the form is either signed by the payee or completed by you (if not provided by the payee). **You need to retain a copy of the form for your records.** For information about storage and disposal, see below.

You may lodge the information:

- **online** – lodge your TFN declaration reports using software that complies with our specifications. There is no need to complete section B of each form as the payer information is supplied by your software.
- **by paper** – complete section B and send the original to us within 14 days.

➤ For more information about lodging your TFN declaration report online, visit our website at ato.gov.au/lodgetfndeclaration

Provision of payee's TFN to the payee's super fund

If you make a super contribution for your payee, you need to give your payee's TFN to their super fund on the day of contribution, or if the payee has not yet quoted their TFN, within 14 days of receiving this form from your payee.

Storing and disposing of TFN declarations

The TFN Rule issued under the *Privacy Act 1988* requires a TFN recipient to use secure methods when storing and disposing of TFN information. You may store a paper copy of the signed form or electronic files of scanned forms. Scanned forms must be clear and not altered in any way.

If a payee:

- submits a new *TFN declaration* (NAT 3092), you must retain a copy of the earlier form for the current and following financial year.
- has not received payments from you for 12 months, you must retain a copy of the last completed form for the current and following financial year.

— Penalties

You may incur a penalty if you do not:

- lodge TFN declarations with us
- keep a copy of completed TFN declarations for your records
- provide the payee's TFN to their super fund where the payee quoted their TFN to you.

We're here to help

Call **1300 300 273**

8am to 8pm AEST/AEDT weekdays

Visit australiansuper.com/retirement



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Reader's Digest Most Trusted Brands – Superannuation category winner for 10 years running 2013–2022, according to research conducted by independent research agency Catalyst Research. AustralianSuper received the Canstar Outstanding Value Award for Account Based Pension in 2022 canstar.com.au/star-rating-reports/superannuation Awards and ratings are only one factor to be taken into account when choosing a super fund